# A&T Finansal Kiralama A. Ş.

Financial Statements
As at and For the Year Ended
31 December 2020
With Independent Auditors' Report

(Convenience Translation of Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish)

17 February 2021

This report contains the "Independent Auditors' Report on Financial Statements" comprising 4 pages and; the "Financial Statements and their explanatory notes" comprising 50 pages.



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Convenience Translation of the Independent Auditors' Report Originally Prepared and Issued in Turkish to English

#### Independent Audtor's Report

To the Shareholders of A&T Finansal Kiralama A.Ş.

#### A) Report on the Audit of the Financial Statements

#### Opinion

We have audited the accompanying financial statements of A&T Finansal Kiralama A.Ş. ("the Company"), which comprise the statement of financial position as at 31 December 2020, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the financial statements present fairly, in all material respects, the financial position of A&T Finansal Kiralama A.Ş. as at 31 December 2020, and its financial performance and its cash flows for the year then ended in accordance with the "Banking Regulation and Supervision Agency ("BRSA") Accounting Financial Reporting Legislation" which includes the Regulation on Accounting Practices and Financial Statements of Financial Leasing, Factoring and Financing Companies and Communiqué on Uniform Chart of Accounts and Prospectus to be implemented by Financial Leasing, Factoring and Financing Companies published in the Official Gazette dated 24 December 2013 and numbered 28861, other regulations, communiqués and circulars published by the Banking Regulation and Supervision Board ("BRSA") and the pronouncements made by the Banking Regulation and Supervision Agency and requirements of Turkish Accounting Standards for the matters not regulated by the aforementioned legislations.

#### Basis for Opinion

We conducted our audit in accordance with Standards on Auditing which is a component of the Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority ("POA") ("Standards on Auditing issued by POA"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We declare that we are independent of the Company in accordance with the Code of Ethics for Auditors issued by POA ("POA's Code of Ethics") and the ethical requirements in the regulations issued by POA that are relevant to audit of financial statements, and we have fulfilled our other ethical responsibilities in accordance with the POA's Code of Ethics and regulations. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Impairment of lease receivables

Refer to Note 2.3 for the details of accounting policies, significant judgments and estimation for impairment of lease receivables

#### Key audit Matter

As at 31 December 2020, leasing receivables comprise 77% of the Company's total assets.

The Company recognizes its leasing receivables and losses related to its receivables in accordance with the amendment to the Regulation on Accounting Practices and Financial Statements of Financial Leasing, Factoring and Financing Companies ("the Regulation") and TFRS 9 Financial Instruments standard ("Standard").

As at 1 January 2019, The Company applies the "expected credit loss model" which contains significant assumptions and estimates in determining the impairment of financial assets in accordance with the Regulation and Standards.

The significant assumptions and estimates of the Company's management are as follows:

- ✓ Significant increase in credit risk
- ✓ Incorporating the forward looking macroeconomic information in calculation of credit risk; and
- Design and implementation of expected credit loss model.

The Company calculates expected credit losses on a collective basis.

The collective basis expected credit loss calculation is based on complex processes which are modelled by using current and past data sets and expectations and the forward looking expectations.

The determination of the impairment of leasing receivables measured at amortized cost depends on (i) the credit default status, (ii) the model based on the change in the credit risk at the first recognition date and (iii) the classification of the leasing receivables measured at amortized cost according to the model

#### How the matter is adressed in our audit

Our procedures for testing the Impairment of lease receivables included below:

- We evaluated the adequacy of the subjective and objective criteria that is defined in the Company's impairment model compared with the Regulation and Standard.
- We performed loan reviews for selected loan samples which include a detailed examination of loan files and related information and testing their classification. In this context, the current status of the loan customer has been evaluated.
- We tested the accuracy and completeness of the data in the calculation models for the loans which are assessed on collective basis. The expected credit loss calculation was tested through recalculation.
- We assessed the assumptions which are used to reflect forward looking expectations and tested the effect of the risk parameters by recalculation method.
- We evaluated assessments which are used in determining the significant increase in credit risk.
- We evaluated the adequacy of the financial statement disclosures related to impairment provisions.



Establishing an accurate classification is a significant process as the calculation of expected credit loss varies to the staging of the financial assets.

Impairment on loans measured at amortized cost was considered to be a key audit matter, due to the significance of the estimates, assumptions, the level of judgements and its complex structure as explained above

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the "BRSA Accounting and Financial Reporting Legislation", and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing issued by POA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Standards on Auditing issued by POA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# B) Report on Other Legal and Regulatory Requirements

- 1) Pursuant to the fourth paragraph of Article 402 of the Turkish Commercial Code ("TCC") No. 6102; no significant matter has come to our attention that causes us to believe that the Company's bookkeeping activities for the period 1 January 31 December 2020 are not in compliance with TCC and provisions of the Company's articles of association in relation to financial reporting.
- 2) Pursuant to the fourth paragraph of Article 402 of the TCC; the Board of Directors provided us the necessary explanations and required documents in connection with the audit.

# Additional paragraph for convenience translation to English:

The accounting principles summarized in Note II, differ from the accounting principles generally accepted in countries in which the accompanying financial statements are to be distributed and International Financial Reporting Standards ("IFRS"). Accordingly, the accompanying financial statements are not intended to present the financial position and results of operations in accordance with accounting principles generally accepted in such countries of users of the financial statements and IFRS.

KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş.

A member firm of KPMG International Cooperative

17 February 2021

İstanbul, Turkey

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# A&T FİNANSAL KİRALAMA A.Ş. STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS AT 31 DECEMBER 2020

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

|                     | ASSETS  | Notes   | 3            | Audited<br>1 December 2020 | n            | 3            | Audited<br>1 December 2019 | )            |
|---------------------|---|---------|--------------|----------------------------|--------------|--------------|----------------------------|--------------|
|                     |   | - 1,000 | TL           | FC                         | TOTAL        | TL           | FC                         | TOTAL        |
| I.<br>II.           | CASH, CASH EQUIVALENTS and CENTRAL BANK<br>FINANCIAL ASSETS AT FAIR VALUE THROUGH | 3       | 50,060,206   | 24,007,192                 | 74,067,398   | 76,111,491   | 19,156,158                 | 95,267,649   |
| 11.                 | PROFIT AND LOSS (net)   |         | _            | _                          | _            | _            | _                          | _            |
| III.                | DERIVATIVE FINANCIAL ASSETS   |         | _            | _                          | _            | _            | _                          | -            |
| IV.                 | FINANCIAL ASSETS AT FAIR VALUE THROUGH  |         |              |                            |              |              |                            |              |
|                     | OTHER COMPREHENSIVE INCOME (net)  |         | -            | -                          | -            | -            | -                          | -            |
| V.                  | FINANCIAL ASSETS AT AMORTIZED COST (Net)  | 4       | 86,592,554   | 225,230,272                | 311,822,826  | 50,168,739   | 235,670,568                | 285,839,307  |
| 5.1                 | Factoring Receivables   |         | -            | -                          | -            | -            | -                          | -            |
| 5.1.1               | Discounted Factoring Receivables (Net)  |         | -            | -                          | -            | -            | -                          | -            |
| 5.1.2               | Other Factoring Receivables   |         | -            | -                          | -            | -            | -                          | -            |
| 5.2                 | Financing Loans   |         | -            | -                          | -            | -            | -                          | -            |
| 5.2.1               | Consumer Loans  |         | -            | -                          | -            | -            | -                          | -            |
| 5.2.2               | Credit Cards  |         | -            | -                          | -            | -            | -                          | -            |
| 5.2.3               | Installment Commercial Loans  |         | -            | -                          | -            | -            | -                          | -            |
| 5.3                 | Leasing (Net)   | 4       | 86,984,219   | 226,039,657                | 313,023,876  | 50,018,685   | 232,369,404                | 282,388,089  |
| 5.3.1               | Receivables From Finance Lease  |         | 108,457,930  | 243,373,652                | 351,831,582  | 64,244,219   | 253,503,596                | 317,747,815  |
| 5.3.2<br>5.3.3      | Receivables From Operating Lease Unearned Income (-)                              |         | (21 472 711) | (17.222.005)               | (20 007 706) | (14 225 524) | (21 124 102)               | (25 250 72() |
| 5.3.3<br><b>5.4</b> | Other Financial Assets At Amortized Cost  |         | (21,473,711) | (17,333,995)               | (38,807,706) | (14,225,534) | (21,134,192)               | (35,359,726) |
| 5.4                 | Non Performing Receivables  | 4       | 427,191      | 3,101,501                  | 3,528,692    | 725,437      | 10,164,087                 | 10,889,524   |
| 5.6                 | Allowances for Expected Credit Loss (-)   | 4       | (818,856)    | (3,910,886)                | (4,729,742)  | (575,383)    | (6,862,923)                | (7,438,306)  |
| VI.                 | SHAREHOLDING (Partnership) INVESTMENTS  | 4       | (818,830)    | (3,910,880)                | (4,729,742)  | (3/3,383)    | (0,802,923)                | (7,438,300)  |
| 6.1                 | Investments In Associates (Net)   |         | -            | -                          | -            | -            | -                          | -            |
| 6.2                 | Investments In Subsidiaries (Net  |         | _            |                            | _            | _            | _                          | _            |
| 6.3                 | Investments In Joint Ventures (Net)   |         | _            | _                          | _            | _            | _                          |              |
| VII.                | TANGIBLE ASSETS (NET)   | 5       | 10,362,962   |                            | 10,362,962   | 10,523,199   | -                          | 10,523,199   |
| VIII.               | INTANGIBLE ASSETS (NET)   | 6       | 179,153      |                            | 179,153      | 196,846      | _                          | 196,846      |
| IX.                 | INVESTMENT PROPERTY (NET)   |         |              |                            |              | -            | -                          | -            |
| X.                  | CURRENT PERIOD TAX ASSETS   |         |              |                            | _            | _            | _                          | _            |
| XI.                 | DEFERRED TAX ASSETS   | 15      | 339,361      |                            | 339,361      | -            | -                          | -            |
| XII.                | OTHER ASSETS  | 7       | 2,474,674    | 6,890,468                  | 9,365,142    | 1,542,855    | 6,755,021                  | 8,297,876    |
|                     |   |         |              |                            |              |              |                            |              |
|                     | SUBTOTAL  |         | 150,008,910  | 256,127,932                | 406,136,842  | 138,543,130  | 261,581,747                | 400,124,877  |
|                     | ASSETS HELD FOR SALE AND DISCONTINIUED  |         |              |                            |              |              |                            |              |
| XIII.               | OPERATIONS (Net)  |         | -            | -                          | -            | _            | _                          | _            |
| 13.1                | Assets Held For Sale  |         | _            | _                          | _            |              |                            | _            |
| 13.2                | Assets Held For Discontinued Operations   |         | _ [          | _                          | _ [          | _ [          | _                          | _            |
| 13.2                | 110000 1100 1 of Discontinuou Operations  |         |              | _                          | _            |              |                            | _            |
|                     | TOTAL ASSETS  |         | 150,008,910  | 256,127,932                | 406,136,842  | 138,543,130  | 261,581,747                | 400,124,877  |
|                     |   |         |              | , , ,                      |              | , , , , ,    |                            |              |

# A&T FİNANSAL KİRALAMA A.Ş. STATEMENT OF FINANCIAL POSITION (BALANCE SHEET) AS AT 31 DECEMBER 2020

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

|              | LIABILITIES   | Notes    | 3           | Audited<br>31 December 202 | 0           | 31.1                 | Audited<br>December 2019 |                      |
|--------------|---|----------|-------------|----------------------------|-------------|----------------------|--------------------------|----------------------|
|              |   | 11000    | TL          | FC                         | TOTAL       | TL                   | FC                       | TOTAL                |
| I.           | FUNDS BORROWED  | 8        | 4,916,286   | 245,635,603                | 250,551,889 | _                    | 258,653,206              | 258,653,206          |
| II.          | FACTORING PAYABLES  | U        | 4,210,200   | 243,033,003                | 230,331,007 | _                    | 230,033,200              | 230,033,200          |
| III.         | LEASE OBLIGATIONS (NET)   |          | _           | _                          | _           | _                    | -                        | _                    |
| IV.          | SECURITIES ISSUED (NET)   |          | _           | -                          | _           | _                    | -                        | _                    |
| v.           | FINANCIAL LIABILITIES AT FAIR VALUE THROUGH   |          |             |                            |             |                      |                          |                      |
|              | PROFIT OR LOSS  |          | -           | -                          | -           | -                    | -                        | -                    |
| VI.          | DERIVATIVE FINANCIAL LIABILITIES  | 10       | -           | -                          | -           | -                    | -                        | -                    |
| VII.         | PROVISIONS  | 11       | 2,782,663   | -                          | 2,782,663   | 2,660,742            | -                        | 2,660,742            |
| 7.1          | Restructuring Reserves  |          | -           | -                          |             | -                    | -                        | -                    |
| 7.2          | Provisions For Employee Benefits  | 11       | 2,782,663   | -                          | 2,782,663   | 2,660,742            | -                        | 2,660,742            |
| 7.3          | General Provisions  |          | -           | -                          |             | -                    | -                        | -                    |
| 7.4          | Other Provisions  | 15       | 2 001 771   | -                          | 2 001 771   | 1 205 052            | -                        | 1 205 052            |
| VIII.<br>IX. | CURRENT PERIOD TAX LIABILITIES DEFERRED TAX LIABILITIES                                   | 15<br>15 | 2,991,771   | -                          | 2,991,771   | 1,297,053<br>130,289 | -                        | 1,297,053<br>130,289 |
| X.           | SUBORDINATED LOANS-DEBT   | 15       | -           | -                          | -           | 130,269              | -                        | 130,269              |
| XI.          | OTHER LIABILITIES   | 9        | 2,353,680   | 7,060,181                  | 9,413,861   | 1,260,406            | 7,863,679                | 9,124,085            |
| A11.         |   |          | * *         | , ,                        | , ,         | , ,                  |                          |                      |
|              | SUBTOTAL  |          | 13,044,400  | 252,695,784                | 265,740,184 | 5,348,490            | 266,516,885              | 271,865,375          |
| XII.         | PAYABLES RELATED TO ASSETS HELD FOR SALE  |          |             |                            |             |                      |                          |                      |
| A11.         | AND DISCONTINIUED OPERATIONS (Net)  |          | _           | _                          | _           | _                    | -                        | _                    |
| 12.1         | Held For Sale   |          | _           | _                          | _           | _                    | -                        | _                    |
| 12.2         | Discontinued Operations   |          | -           | -                          | -           | -                    | -                        | -                    |
| XIII.        | SHAREHOLDERS' EQUITY  | 12       | 140,396,658 | -                          | 140,396,658 | 128,259,502          | -                        | 128,259,502          |
| 13.1         | Paid-in Capital   |          | 116,000,000 | -                          | 116,000,000 | 108,000,000          | -                        | 108,000,000          |
| 13.2         | Capital Reserves  |          | 228,147     | -                          | 228,147     | 228,147              | -                        | 228,147              |
| 13.2.1       | Share Premiums  |          | -           | -                          | -           | -                    | -                        | -                    |
| 13.2.2       | Share Cancellation Profits  |          |             | -                          |             |                      | -                        |                      |
| 13.2.3       | Other Capital Reserves  |          | 228,147     | -                          | 228,147     | 228,147              | -                        | 228,147              |
| 13.3         | Accumulated Other Comprehensive Income that will not be<br>Reclassified to Profit or Loss |          | 5,214,527   | -                          | 5,214,527   | 5 201 (01            |                          | 5 201 (01            |
| 13.4         | Accumulated Other Comprehensive Income that may be  |          |             | _                          |             | 5,281,691            | -                        | 5,281,691            |
| 13.4         | Reclassified Subsequently to Profit or Loss   |          | -           | -                          | -           |                      |                          |                      |
| 13.5         | Profit Reserves   |          | 5,293,640   | _                          | 5,293,640   | 4,643,786            | _                        | 4,643,786            |
| 13.5.1       | Legal Reserves  |          | 5,292,146   | _                          | 5,292,146   | 4,642,292            | _                        | 4,642,292            |
| 13.5.2       | Statutory Reserves  |          | -,,         | -                          |             | -,,-,-               | -                        | -,-,-,-,-            |
| 13.5.3       | Extraordinary Reserves  |          | 1,494       | -                          | 1,494       | 1,494                | -                        | 1,494                |
| 13.5.4       | Other Profit Reserves   |          | -           | -                          | · -         | · -                  | -                        |                      |
| 13.6         | Profit or Loss  |          | 13,660,344  | -                          | 13,660,344  | 10,105,878           | -                        | 10,105,878           |
| 13.6.1       | Prior Periods Profit / Loss   |          | 1,456,024   | -                          | 1,456,024   | (474,102)            | -                        | (474,102)            |
| 13.6.2       | Current Period Profit / Loss  |          | 12,204,320  | -                          | 12,204,320  | 10,579,980           | -                        | 10,579,980           |
| 1            | TOTAL LIABILITIES AND EQUITY  |          | 153,441,058 | 252,695,784                | 406,136,842 | 133,607,992          | 266,516,885              | 400,124,877          |

# A&T FİNANSAL KİRALAMA A.Ş. STATEMENT OF OFF-BALANCE SHEET ITEMS AS AT 31 DECEMBER 2020

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

| (       | OFF-BALANCE SHEET ITEMS                               |       |             | Audited<br>31 December 2 | 020           | 3           | Audited<br>1 December 2019 |               |
|---------|---|-------|-------------|--------------------------|---------------|-------------|----------------------------|---------------|
|         |   | Notes |             | FC FC                    | TOTAL         | TL          | FC                         | TOTAL         |
| I.      | IRREVOCABLE FACTORING OPERATIONS                      |       | _           | _                        | _             | _           | _                          | _             |
| II.     | REVOCABLE FACTORING OPERATIONS                        |       | -           | -                        | _             | _           | -                          | -             |
| III.    | GUARANTEES TAKEN                                      |       | 918,043,454 | 5,126,038,518            | 6,044,081,972 | 838,573,062 | 4,000,026,524              | 4,838,599,586 |
| IV.     | GUARANTEES GIVEN                                      | 10    | 295,033     | -                        | 295,033       | 564,428     | _                          | 564,428       |
| V.      | COMMITMENTS   | 10    | 12,394,612  | 41,675,001               | 54,069,613    | 10,496,535  | 23,819,809                 | 34,316,344    |
| 5.1     | Irrevocable Commitments                               |       | -           | 4,961,551                | 4,961,551     | -           | 7,935,392                  | 7,935,392     |
| 5.2     | Revocable Commitments                                 |       | 12,394,612  | 36,713,450               | 49,108,062    | 10,496,535  | 15,884,417                 | 26,380,952    |
| 5.2.1   | Lease Commitments                                     |       | 12,394,612  | 36,713,450               | 49,108,062    | 10,496,535  | 15,884,417                 | 26,380,952    |
| 5.2.1.1 | Finance Lease Commitments                             |       | 12,394,612  | 36,713,450               | 49,108,062    | 10,496,535  | 15,884,417                 | 26,380,952    |
| 5.2.1.2 | Operational Lease Commitments                         |       | -           | -                        | -             | -           | -                          | -             |
| 5.2.2   | Other Revocable Commitments                           |       | -           | -                        | -             | _           | -                          | -             |
| VI.     | DERIVATIVE FINANCIAL INSTRUMENTS                      |       | -           | -                        | -             | _           | -                          | -             |
| 6.1     | Derivative Financial Instruments for Hedging Purposes |       | -           | -                        | -             | -           | -                          | -             |
| 6.1.1   | Fair Value Hedges                                     |       | -           | -                        | -             | _           | -                          | -             |
| 6.1.2   | Cash Flow Hedges                                      |       | -           | -                        | -             | -           | -                          | -             |
| 6.1.3   | Net Investment Hedges                                 |       | -           | -                        | -             | -           | -                          | -             |
| 6.2     | Derivative Financial Instruments Held For Trading     |       | -           | -                        | -             | _           | -                          | -             |
| 6.2.1   | Forward Buy/Sell Transactions                         |       | -           | -                        | -             | -           | -                          | -             |
| 6.2.2   | Swap Buy/Sell Transactions                            |       | -           | -                        | -             | _           | -                          | -             |
| 6.2.3   | Options Buy/Sell Transactions                         |       | -           | -                        | -             | _           | -                          | -             |
| 6.2.4   | Futures Buy/Sell Transactions                         |       | -           | -                        | -             | -           | -                          | -             |
| 6.2.5   | Other   |       | -           | -                        | -             | -           | -                          | -             |
| VII.    | ITEMS HELD IN CUSTODY                                 |       | -           | -                        | -             | -           | -                          | -             |
|         | TOTAL OFF BALANCE SHEET ITEMS                         |       | 930,733,099 | 5,167,713,519            | 6,098,446,618 | 849,634,025 | 4,023,846,333              | 4,873,480,358 |

# A&T FİNANSAL KİRALAMA A.Ş. STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2020

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

|                    | INCOME STATEMENT   | Notes | Audited<br>1 January –<br>31 December 2020 | Audited<br>1 January –<br>31 December 2019 |
|--------------------|--|-------|--|--|
| I.                 | OPERATING INCOME   |       | 30,863,513                                 | 31,497,170                                 |
|                    | FACTORING INCOME   |       | -  |  |
| 1.1                | Interest Income on Factoring Receivables   |       | -  | -  |
| 1.1.1<br>1.1.2     | Discounted<br>Other  |       | -  | -  |
| 1.2                | Fees and Commissions Income from Factoring Operations                                      |       | -<br>-                                     | -<br>-                                     |
| 1.2.1              | Discounted   |       | -  | -  |
| 1.2.2              | Other  |       | -  | =  |
| 1.3                | FINANCING LOANS INCOME Interest income From Financing Credits                              |       | -  | -  |
| 1.3                | Fees and Commissions From Financing Credits  |       | -  | -  |
|                    | FINANCE LEASE INCOME   |       | 30,863,513                                 | 31,497,170                                 |
| 1.5                | Finance Lease Income   |       | 29,357,520                                 | 29,436,821                                 |
| 1.6                | Operating Lease Income   |       | -  | -  |
| 1.7<br><b>II.</b>  | Fees and Commissions Received from the Leasing Transactions FINANCIAL EXPENSES (-)         |       | 1,505,993<br><b>8,131,884</b>              | 2,060,349<br><b>9,098,808</b>              |
| 2.1                | Interest Expense From Funds Borrowed   |       | 8,073,628                                  | 8,996,360                                  |
| 2.2                | Interest Expense From Factoring Payables   |       | -  | -  |
| 2.3                | Interest Expense of Finance Lease Expenses   |       | -  | -  |
| 2.4                | Interest Expense From Securities Issued  |       | -  | -  |
| 2.5<br>2.6         | Other Interest Expenses Fees and Commissions Paid  |       | 58,256                                     | 102,448                                    |
| 2.0<br>III.        | GROSS PROFIT / LOSS (I+II)   |       | 22,731,629                                 | 22,398,362                                 |
| IV.                | OPERATING EXPENSES (-)   | 13    | 18,162,213                                 | 16,938,730                                 |
| 4.1                | Personnel Expenses   |       | 11,761,089                                 | 10,938,183                                 |
| 4.2                | Employee Severance Indemnity Expense   |       | 173,229                                    | 128,216                                    |
| 4.3<br>4.4         | Research and Development Expenses  | 12    | 5 722 971                                  | 5 202 766                                  |
| 4.4                | General Administrative Expenses Other  | 13    | 5,723,871<br>504,024                       | 5,392,766<br>479,565                       |
| V.                 | GROSS OPERATING PROFIT / LOSS (III+IV)   |       | 4,569,416                                  | 5,459,632                                  |
| VI.                | OTHER OPERATING INCOME   | 14    | 152,100,541                                | 114,010,310                                |
| 6.1                | Interest Income From Bank Deposits   |       | 6,719,090                                  | 10,596,471                                 |
| 6.2                | Interest Income From Securities Portfolio  |       | -  | -  |
| 6.3<br>6.4         | Dividend Income Trading Account Income   |       | -  | -  |
| 6.5                | Income From Derivative Financial Instruments   |       | 8,869                                      | 505,445                                    |
| 6.6                | Foreign Exchange Gains   |       | 138,643,035                                | 100,509,951                                |
| 6.7                | Other  |       | 6,729,547                                  | 2,398,443                                  |
| VII.               | PROVISION EXPENSES   |       | 3,094,985                                  | 5,936,569                                  |
| 7.1<br>7.2         | Specific Provisions Allowances for Expected Credit Loss                                    |       | 2 004 005                                  | 5 026 560                                  |
| 7.2                | General Provisions   |       | 3,094,985                                  | 5,936,569                                  |
| 7.4                | Other  |       | -  | _  |
| VIII.              | OTHER OPERATING EXPENSES (-)   | 14    | 137,829,549                                | 100,536,297                                |
| 8.1                | Impairment Losses From Securities Portfolio  |       | -  | -  |
| 8.2<br>8.3         | Impairment Losses From Non-Current Assets Trading Account Loss                             |       | -  | -  |
| 8.4                | Loss From Derivative Financial Instruments   |       | 51,078                                     | 29,600                                     |
| 8.5                | Foreign Exchange Loss  |       | 137,770,777                                | 100,499,865                                |
| 8.6                | Other  |       | 7,694                                      | 6,832                                      |
| IX.                | NET OPERATING PROFIT / LOSS  |       | 15,745,423                                 | 12,997,076                                 |
| X.                 | INCOME RESULTED FROM MERGER  |       | -  | -  |
| XI.<br>XII.        | PROFIT / LOSS FROM PARTNERSHIPS VALUED BY EQUITY METHOD GAIN/LOSS ON NET MONETARY POSITION |       | -  | -  |
| XIII.              | PROFIT FROM CONTINUING OPERATIONS BEFORE TAX (IX+X+XI+XII)                                 |       | 15,745,423                                 | 12,997,076                                 |
| XIV.               | INCOME TAX EXPENSE FROM CONTINUING OPERATIONS (±)  | 15    | 3,541,103                                  | 2,417,096                                  |
| 14.1               | Current Tax Charge   | 15    | 3,991,809                                  | 2,432,939                                  |
| 14.2               | Deferred Tax Charge  |       | 450 506                                    | 15.043                                     |
| 14.3<br><b>XV.</b> | Deferred Tax Benefit NET PROFIT FROM CONTINUING OPERATIONS (XIII±XIV)                      |       | 450,706<br><b>12,204,320</b>               | 15,843<br><b>10,579,980</b>                |
| XVI.               | INCOME FROM DISCONTINUED OPERATIONS  |       | 12,204,320                                 | 10,379,960                                 |
| 16.1               | Income from Assets Held for Sale   |       | -  | -  |
| 16.2               | Gain on Sale of Subsidiaries, Associates and Jointly Controlled Entities                   |       | -  | -  |
| 16.3               | Other Income from Discontinued Operations  |       | -  | -  |
| <b>XVII.</b> 17.1  | EXPENSES FROM DISCONTINUED OPERATIONS (-) Expense on Assets Held for Sale                  |       | -  | -  |
| 17.1               | Loss on Sale of Subsidiaries, Associates and Jointly Controlled Entities                   |       |  | -  |
| 17.3               | Other Expenses from Discontinued Operations  |       | -  | -  |
| XVIII              | PROFIT FROM DISCONTINUED OPERATIONS BEFORE TAX (XVI-XVII)                                  |       | -  | -  |
| XIX.               | INCOME TAX EXPENSE FROM DISCONTINUED OPERATIONS (±)  |       | -  | -  |
| 19.1               | Current Tax Charge   |       | -  | -  |
| 19.2               | Deferred Tax Charge (+) Deferred Tax Benefit (-)   |       | -  | -  |
| 19.3<br><b>XX.</b> | Deferred Tax Benefit (-) NET PROFIT FROM DISCONTINUED OPERATIONS (XVIII±XIX)               |       | -  | -  |
| XXI.               | NET PROFIT FOR THE PERIOD (XII+XVII)   |       | 12,204,320                                 | 10,579,980                                 |
|                    | Profit/Loss Per Share  | 16    | 0.105                                      | 0.0980                                     |

# A&T FİNANSAL KİRALAMA A.Ş. STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2020

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

|                           |  | Notes | Audited<br>1 January –<br>31 December 2020 | Audited<br>1 January –<br>31 December 2019        |
|---------------------------|--|-------|--|---|
| I.<br>II.<br>2.1<br>2.1.1 | PERIOD INCOME/LOSS OTHER COMPREHENSIVE INCOME ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS Gains/(losses) on revaluation of tangible assets |       | 12,204,320<br>(67,164)<br>(67,164)         | 10,579,980<br>5,464,388<br>5,464,388<br>6,465,066 |
| 2.1.2<br>2.1.3            | Gains/(losses) on revaluation of intangible assets Gains/(losses) on remeasurement of defined benefit pension plans                                  | 11    | (86,108)                                   | (223,201)   |
| 2.1.4                     | Other items that will not be reclassified to profit or loss  |       | -  | -   |
| 2.1.5<br><b>2.2</b>       | Taxation on comprehensive income that will not be reclassified to profit or loss ITEMS THAT WILL BE RECLASSIFIED TO PROFIT OR LOSS                   | 15    | 18,944                                     | (777,477)   |
| 2.2.1                     | Translation differences for transactions in foreign currencies   |       | -  | =   |
| 2.2.2                     | Translation and classification profit / loss of financial assets at fair value through other comprehensive income                                    |       | <del>-</del>                               | -   |
| 2.2.3                     | Gains/(losses) from cash flow hedges   |       | -  | -   |
| 2.2.4                     | Gains/(losses) from net investment hedges  |       | -  | =   |
| 2.2.5                     | Other items that will be reclassified to profit or loss  |       | -  | =   |
| 2.2.6                     | Taxation on comprehensive income that will be reclassified to profit or loss   |       | -  | -   |
| III.                      | TOTAL COMPREHENSIVE INCOME (I+II)  |       | 12,137,156                                 | 16,044,368  |

# A&T FİNANSAL KİRALAMA A.Ş. STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED 31 DECEMBER 2020

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

|                                 | CHANGES IN SHAREHOLDERS EQUITY   | Notes | Paid in Capital          | Capital<br>Reserves | Share<br>Premium | Share<br>Cancellation<br>Profits | Other Capital<br>Reserves | ex        | comprehensive<br>epenses that wil<br>lassified to prof | l not be |     | sive income or<br>be reclassified<br>or loss | Profit<br>Reserves        | Prior Years'<br>Profit/(Loss) | Current Year Net<br>Profit/(Loss) |                          |
|---------------------------------|--|-------|--------------------------|---------------------|------------------|----------------------------------|---------------------------|-----------|--|----------|-----|--|---------------------------|-------------------------------|-----------------------------------|--------------------------|
| I.<br>II.                       | Prior Period (31 December 2019) Balances at Beginning of Period Corrections made as per TAS 8  |       | 95,500,000               | -                   | -                | -                                | 228,147                   |           | (182,697)  | -        | : : | : :  | 3,772,870                 | 347,692<br>(996,412)          | 13,545,534                        | 113,211,546<br>(996,412) |
| 2.1<br>2.2<br>III.<br>IV.<br>V. | Effect of corrections Effect of changes in accounting policies Adjusted Balances at Beginning of Period (I+II) Total Comprehensive Income Capital Increase in Cash     |       | 95,500,000<br>-          | -                   | -                | -                                | 228,147<br>-              | 5,638,485 | (182,697)<br>(174,097)                                 | -        |     |  | 3,772,870<br>-            | (996,412)<br>(648,720)        | 13,545,534<br>10,579,980          |                          |
| VI.<br>VII.<br>VIII<br>IX.      | Capital Increase from Internal Sources Capital Increase from Inflation Adjustments to Paid-in Capital Convertible Bonds Subordinated Liabilities                       |       | 12,500,000<br>-<br>-     |                     |                  |                                  |                           | -         |  |          |     |  |                           | (12,500,000)                  |                                   |                          |
| X.<br>XI.<br>11.1<br>11.2       | Others Changes Profit Distribution Dividends Transfers to Reserves   |       | -                        | -                   | -                | -                                |                           | -         | -  |          |     |  | 870,916<br>-<br>870,916   | 12,674,618<br>12,674,618      | (13,545,534)<br>(13,545,534)      |                          |
| 11.3                            | Others  Balances at end of the period (III+IV++XI)   |       | 108,000,000              | -                   | -                | -                                | 228,147                   | 5,638,485 | (356,794)  |          |     | -  | 4,643,786                 | (474,102)                     | 10,579,980                        | 128,259,502              |
| I.<br>II.                       | Current Period (31 December 2020) Balances at Beginning of Period Corrections made as per TAS 8  |       | 108,000,000              | -                   | -                | -                                | 228,147                   | 5,638,485 | (356,794)  |          |     |  | 4,643,786                 | (474,102)                     | 10,579,980                        | 128,259,502              |
| 2.1<br>2.2<br>III.<br>IV.<br>V. | Effect of corrections  Effect of changes in accounting policies  Adjusted Balances at Beginning of Period (I+II)  Total Comprehensive Income  Capital Increase in Cash | 2.2   | 108,000,000<br>-         | -<br>-<br>-         | -<br>-<br>-      | -<br>-<br>-                      | 228,147<br>-              | 5,638,485 | (356,794)<br>(67,164)                                  | -        | -   |  | 4,643,786<br>-            | (474,102)                     | 10,579,980<br>12,204,320          |                          |
| VI.<br>VII.<br>VIII<br>IX.      | Capital Increase from Internal Sources Capital Reserves from Inflation Adjustments to Paid-in Capital Convertible Bonds Subordinated Liabilities                       |       | 8,000,000<br>-<br>-<br>- | =                   |                  |                                  |                           | -         | -  |          |     |  |                           | (8,000,000)                   | -                                 |                          |
| X.<br>XI.<br>11.1               | Others Changes Profit Distribution Dividends   |       | -                        | -                   | -                | -                                | -                         | -         | -  | -        |     | -  | 649,854                   | 9,930,126                     | (10,579,980)                      | :                        |
| 11.2<br>11.3                    | Transfers to Reserves Others Balances at end of the period (III+IV++XI)  |       | -<br>-<br>116,000,000    | -                   | -                | -                                | 228,147                   | 5,638,485 | (423,958)  | -        | -   |  | 649,854<br>-<br>5,293,640 | 9,930,126<br>1,456,024        | (10,579,980)<br>12,204,320        | 140,396,658              |

- 1. Revaluation Increase/Decrease of property and equipment,
- Accumulated revaluation profit/loss from defined benefit plans,
   Other (Other comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from equity remains the comprehensive income and expenses from expens
- 3. Other (Other comprehensive income and expenses from equity method investments not to be reclassified on profit/loss, and other accumulated comprehensive income and expenses not to be reclassified on profit/loss)
- 4. Foreign exchange conversion differences,
- 5. Revaluation and/or reclassification differences of available-for-sale financial assets,
- 6. Other (Profit/loss from cash flow hedges, other comprehensive income and expenses from equity method investments to be reclassified on profit/loss, and other accumulated comprehensive income and expenses to be reclassified on profit/loss).

# A&T FİNANSAL KİRALAMA A.Ş. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2020

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

|       |   |       | 1 January –      | 1 January –      |
|-------|---|-------|------------------|------------------|
|       |   | Notes | 31 December 2020 | 31 December 2019 |
| ۱.    | CASH FLOWS FROM OPERATING ACTIVITIES  |       |                  |                  |
| .1    | Operating profit before changes in operating assets and liabilities                     |       | 33,159,256       | 13,196,018       |
| .1.1  | Interest/Leasing income received  |       | 35,611,023       | 40,141,108       |
| .1.2  | Interest/Leasing expenses   |       | (10,016,762)     | (12,509,619)     |
| .1.3  | Leasing Expense   |       | -                | -                |
| .1.4  | Dividends received  |       | -                | -                |
| .1.5  | Fees and commissions received   |       | 1,505,993        | 2,060,349        |
| .1.6  | Other income  |       | 7,551,902        | 2,884,374        |
| .1.7  | Collections from previously written off receivables                                     | 4     | 3,043,088        | 341,187          |
| .1.8  | Payments to personnel and service suppliers   |       | (11,525,614)     | (10,936,700)     |
| .1.9  | Taxes paid  | 15    | (3,828,814)      | (3,491,915)      |
| .1.10 | Other   |       | 10,818,440       | (5,292,766)      |
| 1.2   | Changes in operating assets and liabilities   |       | (49,319,207)     | 23,718,985       |
| 1.2.1 |   |       |                  |                  |
| 1.2.1 | Net (increase) decrease in financial loans  |       | -                | -                |
| 1.2.1 | Net (increase) decrease in receivables from leasing transactions                        |       | 44,406,893       | 68,720,332       |
| .2.2  |   |       | 2,422,187        | 1,546,854        |
| .2.3  | Net increase (decrease) in factoring payables   |       |                  |                  |
| 1.2.3 | Net (increase) decrease in payables from leasing transactions                           |       | (04.280 (71)     | (42.079.672)     |
| .2.4  | Net increase (decrease) in funds borrowed   |       | (94,280,671)     | (43,078,672)     |
| .2.5  | Net increase (decrease) in due payables<br>Net increase (decrease) in other liabilities |       | (1,867,616)      | (3,469,529)      |
| •     | Net cash provided from operating activities   |       | (16,159,951)     | 36,915,003       |
| 3.    | CASH FLOWS FROM INVESTING ACTIVITIES  |       |                  |                  |
| 2.1   | Cash paid for purchase of joint ventures, associates and subsidiaries                   |       | _                | _                |
| 2.2   | Cash obtained from sale of joint ventures, associates and subsidiaries                  |       | _                | _                |
| 2.3   | Fixed assets purchases  | 5,6   | (128,117)        | (15,767)         |
| 2.4   | Fixed assets sales  | 3,0   | 5,775            | (15,707)         |
| 2.5   | Cash paid for purchase of financial assets available for sale                           |       | -                | _                |
| 2.6   | Cash obtained from sale of financial assets available for sale                          |       | _                | _                |
| .7    | Cash paid for purchase of financial assets held to maturity                             |       | -                | _                |
| .8    | Cash obtained from sale of financial assets held to maturity                            |       | -                | _                |
| 2.9   | Other   |       | (63,456)         | (142,146)        |
| I.    | Net cash provided from investing activities   |       | (185,798)        | (157,913)        |
|       | CASH FLOWS FROM FINANCING ACTIVITIES  |       |                  |                  |
| 3.1   | Cash obtained from funds borrowed and securities issued                                 |       | -                | -                |
| .2    | Cash used for repayment of funds borrowed and securities issued                         |       | -                | -                |
| .3    | Capital increase  |       | -                | -                |
| 3.4   | Dividends paid  |       | -                | -                |
| 3.5   | Payments for finance leases   |       | -                | -                |
| 3.6   | Other   |       | -                | -                |
| II.   | Net cash provided from financing activities   |       | -                | -                |
| V.    | Effect of change in foreign exchange rate on cash and cash equivalents                  |       | (5,310,027)      | (623,409)        |
| 7.    | Net increase/decrease in cash and cash equivalents                                      |       | (21,655,776)     | 36,133,681       |
| VI.   | Cash and cash equivalents at the beginning of the period                                | 3     | 95,213,842       | 59,093,085       |
|       |   |       |                  |                  |

# A&T FİNANSAL KİRALAMA A.Ş. STATEMENT OF PROFIT DISTRIBUTION FOR THE YEAR ENDED 31 DECEMBER 2020

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

|  |  |       | Audited (*)   | Audited (**)  |
|--|--|-------|---|---|
|  |  | Notes | 1 January –<br>31 December 2020                     | 1 January –<br>31 December 2019                         |
| I.   | DISTRIBUTION OF CURRENT YEAR PROFIT (*)  |       |   |   |
| 1.1<br>1.2<br>1.2.1<br>1.2.2   | CURRENT PERIOD PROFIT TAXES AND LEGAL DUTIES PAYABLE (-) Corporate tax (income tax) Withholding tax Other taxes and duties   | 15    | 15,745,423<br>(3,541,103)<br>(3,991,809)<br>450,706 | 12,997,076<br>(2,417,096)<br>(2,432,939)<br>-<br>15,843 |
|  |  |       | ,   | ,   |
| A.   | NET PROFIT FOR THE PERIOD (1.1-1.2)  |       | 12,204,320  | 10,579,980  |
| 1.3<br>1.4<br>1.5  | ACCUMULATED LOSSES (-) FIRST LEGAL RESERVES (-) OTHER STATUTORY RESERVES (-)   |       | -<br>-<br>-   | (649,854)<br>-  |
| В.   | NET PROFIT AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]   |       | -   | 9,930,126   |
| 1.6.2<br>1.6.3<br>1.6.4<br>1.6.5<br>1.7<br>1.8<br>1.9<br>1.9.1<br>1.9.2<br>1.9.3<br>1.9.4<br>1.9.5<br>1.10<br>1.11<br>1.12<br>1.13 | FIRST DIVIDEND TO SHAREHOLDERS (-) To owners of ordinary shares To owners of privileged shares To owners of redeemed shares To profit sharing bonds To holders of profit and loss sharing certificates DIVIDENDS TO PERSONNEL (-) DIVIDENDS TO BOARD OF DIRECTORS (- SECOND DIVIDEND TO SHAREHOLDERS (-) To owners of ordinary shares To owners of privileged shares To owners of privileged shares To profit sharing bonds To holders of profit and loss sharing certificates SECOND LEGAL RESERVES (-) STATUS RESERVES (-) EXTRAORDINARY RESERVES OTHER RESERVES SPECIAL FUNDS |       |   |   |
| II.  | DISTRIBUTION OF RESERVES   |       | -   | -   |
| 2.3.2<br>2.3.3<br>2.3.4  | APPROPRIATED RESERVES SECOND LEGAL RESERVES (-) DIVIDENDS TO SHAREHOLDERS (-) To owners of ordinary shares To owners of privileged shares To owners of redeemed shares To profit sharing bonds To holders of profit and loss sharing certificates DIVIDENDS TO PERSONNEL (-) DIVIDENDS TO BOARD OF DIRECTORS (-)   |       | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-                | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-               |
| III.   | EARNINGS PER SHARE (per YTL'000 face value each)   |       |   |   |
| 3.1<br>3.2<br>3.3<br>3.4   | TO OWNERS OF ORDINARY SHARES (per YTL'000 face value each) TO OWNERS OF ORDINARY SHARES (%) TO OWNERS OF PRIVILEGED SHARES TO OWNERS OF PRIVILEGED SHARES (%)  |       | 0.1052<br>10.52                                     | 0.0912<br>9.12<br>-                                     |
| IV.  | DIVIDEND PER SHARE   |       |   |   |
| 4.1<br>4.2<br>4.3<br>4.4   | TO OWNERS OF ORDINARY SHARES (per YTL'000 face value each) TO OWNERS OF ORDINARY SHARES (%) TO OWNERS OF PRIVILEGED SHARES TO OWNERS OF PRIVILEGED SHARES (%)  |       | -<br>-<br>-   | -<br>-<br>-   |

<sup>(\*)</sup> The General Assembly Meeting has not been made for Operation results of 2020. (\*\*) Reorganize after the General Assembly Meeting on 26 March 2020.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

#### 1 - ORGANIZATION AND OPERATIONS OF THE COMPANY

A&T Finansal Kiralama Anonim Şirketi ("the Company") was established on 4 July 1997, pursuant to the license obtained from the Under secretariat of Treasury and Foreign Trade for the purpose of financial leasing as permitted by the law number 3226.

The Company's leasing operations principally focused on machinery and equipment, medical tools, construction, and office equipment. Head Office address of the company is as follows: Örnek Mahallesi Finans Çıkmaz Sokağı No:4 Ataşehir – İstanbul

The main shareholder of the Company is Arap Türk Bankası A.Ş with 99.98% of the shares.

The financial statements were approved for issue by the Board of Directors based on the Board of Directors decision dated 17 February 2021. The General Assembly has the authority to change the financial statements.

A significant part of the Company's Operates in one geographical region (Turkey) and one commercial area (leasing) are carried out. The number of personnel working for the Company as at 31 December 2020 is 21 (31 December 2019: 20).

#### 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS

#### 2.1 BASIS OF PRESENTATION

## 2.1.1 Statement of Compliance and Declaration of Conformity TAS

The Company prepares its financial statements in accordance with "the Banking Regulation and Supervision Agency ("BRSA") Accounting and Reporting Regulations" including the communique on "Communiqué on Uniform Chart of Accounts and Prospectus to be implemented by Financial Leasing, Factoring and Financing Companies and on Financial Statements to be announced to Public" published in the Official Gazette dated 24 December 2013 and numbered 28861 and the "Regulation on Principles For Establishment And Operations Of Financial Leasing, Factoring and Financing Companies" and other regulations, communiqués and circulars published by the BRSA and Turkish Accounting Standards ("TAS") published by the Public Oversight Accounting and Auditing Standards Authority ("POA") for the matters not legislated by the aforementioned regulations (together "the BRSA Accounting and Financial Reporting Legislation").

#### Changes regarding classification and measurement of financials assets

Within the scope of "Regulation on Making Amendments to the Regulation on Accounting Practices and Financial Statements of Leasing, Factoring and Financing Companies" published in the Official Gazette dated 2 May 2018 and numbered 30409, companies are entitled to apply for the expected credit loss model under TFRS 9 as long as informing BRSA and the effective date of the regulation is 30 September 2018. The Company has started to calculate its expected credit loss in accordance with TFRS 9 starting with the Board of Directors decision dated 9 October 2019.

# 2.1.2 Preparation of Financial Statements in Hyperinflationary Periods

Restatement adjustments have been made to compensate for the effect of changes in the general purchasing power of the Turkish Lira, in accordance with Turkish Accounting Standards on "Preparation of Financial Statements in Hyperinflationary Periods" ("TAS 29") for the financial statements prepared until 31 December 2004. BRSA issued a circular on 28 April 2005 stating that the indicators requiring the application of inflation accounting ceased to exist; consequently inflation accounting was not applied in the financial statements after 1 January 2005.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.1 - BASIS OF PRESENTATION (CONTINUED)

## 2.1.3 Offsetting

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

#### 2.1.4 Going Concern

The Company prepared the financial statements according to going concern principles.

## 2.1.5 Functional Currency

Financial statements of the Company are presented in the currency (functional currency unit) valid in the basic economic environment in which it operates. The financial position and operating result of the company are expressed in Turkish Lira ("TL"), which is the Company's valid currency and the presentation currency for the financial statement.

## 2.1.6 Significant Accounting Evaluation Estimates and Assumptions

The preparation of financial statements requires management to make judgments, estimates, and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income, and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation uncertainty that have the most significant risk of resulting in a material adjustment within the next financial year is included in the following notes:

## **Leasing Receivables Impairment**

Assumptions and methods used to estimate the timing and amount of future cash flows from financial leasing receivables are frequently reviewed to resolve the difference between impairment estimates and financial losses.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.2. – CHANGES IN ACCOUNTING POLICIES (CONTINUED)

#### 2.2.1 Comparative information and Restatement of Previous Period Financial Statements

The financial statements of the Company are prepared comparatively with the previous period for determining of financial status and performance trends. The comparative information are restated or classified when necessary in terms of ensuring compliance with the presentation of current period statement of comprehensive income.

Reclassifications in expected credit loss

As at 31 December 2019, amounting to TL 12,924 which is included in Expected credit loss, is presented under the item of "Cash, cash equivalents and central bank".

## 2.2.2 Accounting Policies Changes

Changes in accounting policies are applied retrospectively and the prior period financial statements are restated in accordance with accounting policies. The Company has applied the accounting policies in line with the prior financial year.

## 2.2.3 Changes in Accounting Estimates and Errors

If the changes in accounting estimates relate to only one period, changes are applied in the current period but if changes in estimates relate to future periods, changes are applied both in the current and following periods prospectively. There has not been a significant change in the accounting estimates of the Company in the current year. Material prior period errors are corrected retrospectively and prior period financial statements are restated

The management is required to apply accounting policies and make decisions, estimations, and assumptions that affect the reported assets, liabilities, income, and expenses, in order to prepare the financial statements in accordance with the BRSA Accounting and Reporting Legislation. Actual results may differ from those estimates. Estimates and underlying assumptions are reviewed constantly. The effect of a change in accounting estimates is recognized prospectively in the current and future periods. The main notes for the items including estimates are as follows:

Note 4 – Financial Assets at Amortized Cost (net)

Note 5 – Tangible Assets

Note 11 – Provision

#### 2.2.4 Change in Standards and Comments

# The new standards, amendments, and interpretations which are effective as at 31 December 2020 but not yet adopted

#### Standards issued but not yet effective and not early adopted

A number of new standards, interpretations of and amendments to existing standards are not effective at reporting date and earlier application is permitted; however the Company has not early adopted are as follows.

# Classification of Liabilities as Current or Non-current (Amendments to TAS 1)

On 23 January 2020, IASB issued "Classification of Liabilities as Current or Non-Current" which amends IAS 1 Presentation of Financial Statements to clarify its requirements for the presentation of liabilities in the statement of financial position which are issued by POA on 12 March 2020 as amendments to TAS 1.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

#### 2.2. – CHANGES IN ACCOUNTING POLICIES (CONTINUED)

#### 2.2.4 Change in Standards and Comments (continued)

## Classification of Liabilities as Current or Non-current (Amendments to TAS 1) (continued)

The amendments clarify one of the criteria in TAS 1 for classifying a liability as non-current—that is, the requirement for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period.

The amendments include:

- a. Specifying that an entity's right to defer settlement must exist at the end of the reporting period;
- b. Clarifying that classification is unaffected by management's intentions or expectations about whether the entity will exercise its right to defer settlement;
- c. Clarifying how lending conditions affect classification; and
- d. Clarifying requirements for classifying liabilities an entity will or may settle by issuing its own equity instruments.

The Company shall apply retrospectively these amendments for annual periods beginning on or after 1 January 2022 with earlier application permitted. However, the amendment published on 15 July 2020, IASB decided to defer the effective date of IAS 1 until 1 January 2023.

The Company does not expect that application of these amendments to IAS 1 will have significant impact on its financial statements.

#### Reference to the Conceptual Framework (Amendments to TFRS 3)

In May 2020, IASB issued Reference to the Conceptual Framework, which made amendments to TFRS 3 Business Combinations.

The amendments updated TFRS 3 by replacing a reference to an old version of the Board's Conceptual Framework for Financial Reporting with a reference to the latest version, which was issued in March 2018.

The Company shall apply these amendments for annual periods beginning on or after 1 January 2022 with earlier application permitted.

# Property, Plant and Equipment—Proceeds before Intended Use (Amendments to TAS 16)

In May 2020, IASB issued Property, Plant and Equipment—Proceeds before Intended Use, which made amendments to TAS 16 Property, Plant and Equipment. The amendments prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss.

The amendments improve transparency and consistency by clarifying the accounting requirements—specifically, the amendments prohibit a company from deducting from the cost of property, plant and equipment amounts received from selling items produced while the company is preparing the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss.

The Company shall apply these amendments for annual periods beginning on or after 1 January 2022 with earlier application permitted.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.2. – CHANGES IN ACCOUNTING POLICIES (CONTINUED)

#### 2.2.4 Change in Standards and Comments (continued)

# Onerous Contracts—Cost of Fulfilling a Contract (Amendments to TAS 37)

In May 2020, IASB issued Onerous Contracts—Cost of Fulfilling a Contract, which made amendments to TAS 37 Provisions, Contingent Liabilities and Contingent Assets.

The amendments specify which costs an entity includes in determining the cost of fulfilling a contract for the purpose of assessing whether the contract is onerous.

IASB developed amendments to TAS 37 to clarify that for the purpose of assessing whether a contract is onerous, the cost of fulfilling the contract includes both the incremental costs of fulfilling that contract and an allocation of other costs that relate directly to fulfilling contracts.

The Company shall apply these amendments for annual periods beginning on or after 1 January 2022 with earlier application permitted.

## **Annual Improvements to TFRS Standards 2018–2020**

#### **Improvements to TFRSs**

IASB issued Annual Improvements to TFRSs - 2018–2020 Cycle for applicable standards in May 2020. The amendments are effective as of 1 January 2022. Earlier application is permitted. The Company does not expect that application of these improvements to TFRSs will have significant impact on its consolidated financial statements.

## TFRS 1 First-time Adoption of International Financial Reporting Standards

This amendment simplifies the application of TFRS 1 for a subsidiary that becomes a first-time adopter of IFRS Standards later than its parent – i.e. if a subsidiary adopts TFRS Standards later than its parent and applies TFRS 1.D16(a), then a subsidiary may elect to measure cumulative translation differences for all foreign operations at amounts included in the consolidated financial statements of the parent, based on the parent's date of transition to TFRS Standards. This amendment will ease transition to TFRS Standards for subsidiaries applying this optional exemption by i) reducing undue costs; and ii) avoiding the need to maintain parallel sets of accounting records.

#### TFRS 9 Financial Instruments

This amendment clarifies that – for the purpose of performing the ''10 per cent test' for derecognition of financial liabilities – in determining those fees paid net of fees received, a borrower includes only

fees paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.

#### TFRS 16 Leases, Illustrative Example 13

The amendment removes the illustration of payments from the lessor relating to leasehold improvements. As currently drafted, this example is not clear as to why such payments are not a lease incentive. It will help to remove the potential for confusion in identifying lease incentives in a common real estate fact pattern.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.2. – CHANGES IN ACCOUNTING POLICIES (CONTINUED)

#### 2.2.4 Change in Standards and Comments (continued)

## IBOR Reform and its Effects on Financial Reporting—Phase 2

In August 2020, IASB issued amendments which is issued by POA in 18 December 2020 that complement those issued in 2019 and focus on the effects of the interest rate benchmark reform on a company's financial statements that arise when, for example, an interest rate benchmark used to calculate interest on a financial asset is replaced with an alternative benchmark rate.

The Phase 2 amendments, Interest Rate Benchmark Reform—Phase 2, address issues that might affect financial reporting during the reform of an interest rate benchmark, including the effects of changes to contractual cash flows or hedging relationships arising from the replacement of an interest rate benchmark with an alternative benchmark rate (replacement issues). In 2019, the Board issued its initial amendments in Phase 1 of the project.

The objectives of the Phase 2 amendments are to assist companies in:

- \* applying TFRS Standards when changes are made to contractual cash flows or hedging relationships because of the interest rate benchmark reform; and
- \* providing useful information to users of financial statements.

In Phase 2 of its project, the Board amended requirements in TFRS 9 Financial Instruments, TAS 39 Financial Instruments: Recognition and Measurement, TFRS 7 Financial Instruments: Disclosures, TFRS 4 Insurance Contracts and TFRS 16 Leases relating to:

- \* changes in the basis for determining contractual cash flows of financial assets, financial liabilities and lease liabilities;
- \* hedge accounting; and
- \* disclosures.

The Phase 2 amendments apply only to changes required by the interest rate benchmark reform to financial instruments and hedging relationships.

# Amendments are effective on 1 January 2020

Changes that have become effective and have been adopted for annual periods beginning on or after 1 January 2022

The changes that become effective as of January 1, 2020 are as follows:

- 1-) The revised Conceptual Framework (Version 2018)
- 2-) Amendments to TFRS 3 Definition of a Business

The application of the amendment in TFRS 3 did not have a significant impact on the financial statements of the Company.

3-) Amendments to TAS 1 and TAS 8 - Definition of Material

The application of the amendment to TAS 1 and TAS 8 does not have a significant impact on the financial statements of the Company.

4-) Interest Rate Benchmark Reform (Amendments to TFRS 9, TAS 39 and TFRS 7)

The application of this amendment is not expected to have a significant impact on the financial statements of the Company.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Cash, Cash Equivalents and Central Bank

Cash and cash equivalents comprise cash on hand, demand deposits and other short-term highly liquid investments which their maturities are three months or less from date of acquisition and that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value. (Note 3).

#### **Related Parties**

For the purpose of this report, the shareholders of the Company and the companies controlled by/associated with them are referred to as related parties. Related parties also include individual that are principal owners, management, and members of the Board of Directors and their families. (Note 17).

#### **TFRS 16 Leases**

TFRS 16 introduced a single, on-balance sheet accounting model for lessees. As a result, the Company, as a lessee, has recognized right-of-use assets representing its rights to use the underlying assets and lease liabilities representing its obligation to make lease payments. Lessor accounting remains similar to previous accounting policies.

#### A. Definition of Leasing

Previously, the Company determined at contract inception whether an arrangement was or contained a lease under TFRIC 4 Determining Whether an Arrangement contains a Lease. The Company now assesses whether a contract is or contains a lease based on the new definition of a lease. Under TFRS 16, a contract is, or contains, a lease if the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration.

On transition to TFRS 16, the Company elected to apply it as it used to be defined as a lease by using the practical expedient to the assessment of which transactions are leases. It applied TFRS 16 only to contracts that were previously identified as leases. Contracts that were not identified as leases under TAS 17 and TFRIC 4 were not reassessed. Therefore, the definition of a lease under TFRS 16 has been applied only to contracts entered into or changed on or after 1 January 2019.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **TFRS 16 Leases (continued)**

#### B. As a lessee

The Company leases properties.

As a Lessee, the company has previously classified the lease as an operating or financial lease based on an assessment of whether all of the risks and benefits arising from ownership of the asset have been transferred. Under TFRS 16, the Company recognizes right-of-use assets and lease liabilities for most leases – i.e. these leases are on-balance sheet.

The Company used the following facilitating practices when applying TFRS 16 for leases previously classified as operating leases under TAS 17.

 Applied the exemption not to recognize right-of-use assets and liabilities for leases with less than 12 months of lease term. The Company does not have a lease agreement to be accounted for under TFRS 16.

#### **Financial Instruments**

#### Classification and Measurement

Classification and measurement of financial assets in accordance with TFRS 9 Financial Instruments standard is determined by whether the financial asset is based on the business model in which the financial asset is managed and whether it is based on contractual cash flows including interest payments on principal and principal balance.

TFRS 9 contains three principal classification categories for financial assets: amortized cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL).

The Company accounts for its financial assets in three classes. The classification is based on the characteristics of the contractual cash flows of the entity and the business model used by the entity for the management of the financial assets. The Company classifies its financial assets at the time of purchase.

"Financial assets measured at amortized cost" are financial assets held as part of a business model aimed at collecting contractual cash flows and that have cash flows that include interest payments solely on principal and principal balance at specific dates in contractual terms, are not traded in an active market. Financial assets at amortized cost of the Company also include "cash and cash equivalents", "leasing receivables".

Related assets are initially recognized at fair value in the financial statements; in subsequent accounting, measured at amortized cost using the effective interest rate method. Gains and losses resulting from the valuation of non-derivative financial assets measured at amortized cost are recognized in the income statement.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

# 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Financial Instruments (continued)

# **Classification and Measurement (continued)**

"Financial assets at fair value through other comprehensive income" are financial assets held as part of a business model for the collection and settlement of contract cash flows and for which there are cash flows from interest payments arising principally only at principal and principal amounts under contractual terms. Interest income, foreign currency gains and losses and impairment losses calculated using the effective interest method are recognized in profit or loss. Other gains and losses are recognized in other comprehensive income. When financial assets are excluded from the statement of financial position, the total gains or losses that previously recognized in other comprehensive income are reclassified to profit or loss.

For investments in equity-based financial assets, the Company may inadvertently choose the method of reflecting subsequent changes in fair value to other comprehensive income during the first financial statement purchase. In the case of such a preference, the dividends from the related investments are recognized in the income statement.

"Financial assets at fair value through profit or loss" are financial assets measured other than those at amortized cost and fair value through other comprehensive income. The resulting gains and losses from the valuation of such assets are recognized in the income statement.

# Disclosures on impairment of financial assets

As at 1 January 2019, loss allowance for expected credit losses is set aside for leasing receivables measured at amortized cost based on TFRS 9 and the regulation published in the Official Gazette no. 30409 dated 2 May 2018 and effective from 30 September 2018. In connection with "Regulation on Making Amendments to the Regulation on Accounting Practices and Financial Statements of Leasing, Factoring and Financing Companies" TFRS 9 impairment requirements.

At each reporting date, it shall be assessed whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, it shall be used the change in the risk of a default occurring for the financial instrument.

As at the reporting date, if the credit risk on a financial instrument has not increased significantly since initial recognition, it shall be measured the loss allowance for that financial instrument at an amount equal to 12-month expected credit losses. However, if there is a significant increase in credit risk of a financial instrument since initial recognition, it is measured loss allowance regarding such instrument at an amount equal to lifetime expected credit losses. The expected credit loss is calculated on a collective basis by means of grouping the financial assets having common credit risk features or on an individual basis. The impairment model having 3 stages based on the change in credit quality since initial recognition based on TFRS 9 is explained below.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Financial Instruments (continued)**

# Calculation of expected credit losses

Expected credit losses are calculated based on a probability-weighted estimate of credit losses (i.e. the present value of all cash shortfalls) over the expected life of the financial instrument. A cash shortfall is the difference between the cash flows that are due based on the contract and the cash flows that are expected to be received.

Probability of Default (PD): PD refers to the likelihood that a loan will default, which is usually set at 12 months, given certain characteristics:

- 12-month PD: as the estimated probability of default occurring within the next 12 months.
- Lifetime PD: as the estimated probability of default occurring over the remaining life of the financial instrument.

Loss Given Default (LGD): If a loan default occurs, it represents the economic loss incurred on the loan. It is expressed as a percentage.

LGD summarizes all cash flows from customers subsequent to default. It covers all costs and collections that occur during the collection cycle, including collections from collaterals. It also includes the "time value of money" calculated by means of deducting costs and additional losses from the present value of collections.

Exposure at Default (EAD): For cash loans, it corresponds to the amount of loan granted as at the reporting date. The maximum period for which the credit losses are determined is the contractual life of a financial instrument unless there is the legal right to call it earlier.

Stage 1: 12-month expected credit loss represents the expected credit losses that result from default events on a financial instrument that are possible within the 12 months after the reporting date and calculated as the portion of lifetime expected credit losses. 12-month expected credit loss is calculated based on a probability of default realized within 12 months after the reporting date. Such expected 12-month probability of default is applied on an expected exposure at default, multiplied with loss given default rate, and discounted with the original effective interest rate.

Stage 2: When there is a significant increase in credit risk since origination, lifetime expected credit losses is calculated. Including multiple scenario usage, probability of default and loss given default rates are estimated through the life of the instrument. Estimated cash shortfalls are discounted by using the original effective interest rate.

Stage 3: Lifetime expected credit losses are recognized for the impaired lease receivables. The method is similar to Stage 2 Assets.

In the following two conditions, it is considered to be a default on the related lease receivables;

1.Objective Default Definition: It means that the debt is delayed more than 150 days. The definition of default in practice for financial institutions is based on the criterion that the debt is overdue more than 150 days. If the debt is delayed for 150 days, it is not considered as default, and the default starts on the 151th day. The number of delay days in question is determined temporarily as delayed by more than 240 days instead of 150 days from 18 March 2020 until 30 June 2021 based on the BRSA's Decision 8950 dated 19 March 2020 and 9312 dated 8 December 2020.

2. Subjective Default Definition: It means that the debt will not be paid. If the borrower is judged unable to fulfill its debts on the loan, the borrower should be considered in default, regardless of whether there is a balance in delay or the number of days of delay.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Financial Instruments (continued)

## Forward looking macroeconomic information

Forward-looking macroeconomic information is included in credit risk parameters in the evaluation of the significant increase in credit risk and calculation of expected credit loss.

# Significant Increase in Credit Risk

In the criteria applied for the debts classified at the first stage; future payment issues are not expected, and the credit worthiness of the borrower has not weakened. According to TFRS 9, the debts are include twelve-month credit impairment debts implementation is classified at first stage.

In the criteria applied for the debts classified at the second stage; adverse event in debt payment or cash flows of borrowers are observed or estimated, problems arise in principal and / or interest payments in accordance with the terms of the debts agreement, and the credit risk of the borrower is significantly increased. According to TFRS 9, debts classified as Stage 2 are subject to the implementation of the expected lifetime loan loss allowance.

- Loans overdue more than 30 days
- Restructuring status
- Loans classified as watch list,
- Negative intelligence and official blacklist records

The 30-day delay criterion is determined temporarily as delay of more than 90 days instead of 30 days from 18 March 2020 until 30 June 2021 based on the BRSA's Decision No 8950 dated 19 March 2020 and Decision 9312 dated 8 December 2020

#### Low Credit Risk

TFRS 9, the credit risk on a financial instrument is considered as low if the financial instrument has a low risk of default, the borrower has a strong capacity to meet its contractual cash flow obligations in the near term and adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

It is not considered financial instruments to have low credit risk when they are regarded as having a low risk of loss simply because of the value of collateral and the financial instrument without that collateral would not be considered low credit risk. Financial instruments are also not considered to have low credit risk simply because they have a lower risk of default than the other financial instruments or relative to the credit risk of the jurisdiction within which it is operated.

If it is determined that a financial instrument has a low credit risk as at the reporting date, it is assumed that the credit risk on the financial instrument has not increased significantly following its first recognition in the financial statements.

#### **Financial Instruments**

Financial liabilities and equity instruments issued by the Company are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

Financial liabilities are classified as either financial liabilities at fair value through profit or loss or other financial liabilities.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Financial Instruments (continued)

#### Write-off

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. For individual customers, the Company has a policy of writing off the gross carrying amount based on historical experience of recoveries of similar assets. For corporate customers, the Company individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Company expects no significant recovery from the amount written off.

#### **Tangible Assets**

Tangible assets that except for buildings are shown over the amount after accumulated depreciation and accumulated impairments are deducted from their cost values. Buildings are reflected to the financial statements with their fair values according to the revaluation method. Benefited from independent valuation experts to calculate fair value.

Tangible assets are depreciated principally on a straight-line basis considering the expected useful lives. The estimated useful lives, residual values, and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

Expenses for the maintenance of tangible assets are normally recorded in profit and loss statement. Gain or loss arising on the disposal or retirement of an item of tangible asset is determined as the difference between the sales proceeds and the carrying amount of the asset is recognized in profit or loss.

**Buildings** 50 years **Fixtures** 5 years the shortest of the lease period or useful life

Leasehold improvements

Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. (Note 5).

#### **Intangible Assets**

Intangible assets consist of computer software and are defined with inflation adjusted costs until 31 December 2004. Intangible assets mainly comprise of expenditures to acquire software licenses and amortized by using the straight-line method over their useful lives of 5 years. (Note 6)

#### **Impairment of Assets**

Assets that are subject to depreciation and amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell or value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets suffered impairment is reviewed for possible reversal of the impairment at each reporting date.

#### Capital Increase

Capital increases by the existing shareholders are decided in the General Assembly Meetings and accounted for over the registered nominal values.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Provisions, Contingent Liabilities and Contingent Assets

Provisions are recognized when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows. When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

## **Employee Benefits**

The company, severance pay and the obligation to allow rights "Turkey on the Benefits Employee Accounting Standards" ("TAS 19") is recognized under the provisions of the balance sheet and the "Employee Benefits Provision" is classified under account.

Company is required to make a payment to the employee who is paid off due to retirement or resignation and except the reasons of the behaviors that are specified in Labor Law, in accordance with the existing labor law in Turkey. The provision for employment termination benefits, the probable liability incurred under this act, is calculated on the basis of today's value using certain actuarial estimates and reflected to the financial statements (Note 11).

#### **Interest Income and Expenses**

Interest Income and Expenses are accounted basis using effective rate of interest method.

#### **Borrowing Costs**

All of borrowing costs when incurred are recorded on income statement.

#### Foreign currency transactions

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are converted into TL at the exchange rates ruling at reporting date with the resulting exchange differences recognized in the statement of profit or loss as foreign exchange gain or loss. Gains and losses arising from foreign currency transactions are reflected in profit or loss as realized during the course of the year.

Foreign exchange rates used by the Company as at 31 December 2020 and 2019 are as follows:

|     | 31 December 2020 | 31 December 2019 |
|-----|------------------|------------------|
| USD | 7.3405           | 5.9402           |
| EUR | 9.0079           | 6.6506           |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Taxes calculated on corporate income

Corporate Tax

Corporate tax is calculated according to the provisions of the Tax Procedure Law and tax expenses other than those taxes are accounted in general administrative expenses.

If there is a legal right to offset current tax assets and current tax liabilities or if the related assets and liabilities are associated with income tax collected by the same tax authority.

## Deferred Tax

Under TAS 12, which deals with income taxes, deferred tax assets are recognized to the extent that it is probable that future taxable profits will be available against which the deferred tax asset can be utilized and deferred tax assets should be reduced to the extent that it is no longer probable that the related tax benefit will be realized. The deferred tax asset and deferred tax liability have been netted of in these financial statements.

The principal temporary differences arise from the provision for impaired lease receivables, reserve for annual leave provision, derivative financial instruments, unused investment allowances and provision for employment termination benefits (Note 15).

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that, in the management's judgment, it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each balance sheet date and are recognized to the extent it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

#### Capital and Dividend

Ordinary shares are classified as capital. Dividends distributed over ordinary shares are recorded at the time they are declared.

#### **Recognition of Income and Expense**

Income and Expenses are recorded based on accrual.

#### Financial Leasing Income

In financial leasing, the asset subject of leasing is recorded in the financial statements as a receivable equal to net lease investment. Financial income related to financial lease is determined to bring a fixed periodic return to the net investment under the financial lease. Lease payments received are deducted from the gross lease investment to reduce principal and unearned finance income. Unearned finance income is the difference between the gross lease investment and the present value of the gross investment calculated on the implicit interest rate on the lease. As at the beginning of the lease, the implicit interest rate is the discount rate that equals the sum of the minimum lease payments and the unsecured value remaining to the sum of the fair value of the leased asset and the initial costs.

#### **Funds Borrowed**

Loans received are first recorded at fair value, including transaction costs. Borrowed loans are measured at discounted cost values using the effective interest method. (Note 8)

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 2 - BASIS OF PREPARATION OF FINANCIAL STATEMENTS (CONTINUED)

## 2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Earnings per Share**

Earnings per share that mentioned on income statement was calculated dividing the net profit of the period by the weighted average number of shares issued during the period.

In Turkey, companies can raise their share capital by distributing "Bonus Shares" to shareholders from retained earnings. In computing earnings per share, such "Bonus Share" distributions are treated as issued shares. Accordingly, the retrospective effect for those share distributions is taken into consideration in determining the weighted-average number of shares outstanding used in this computation (Note 16).

# **Events after the Reporting Period**

Events after the balance sheet date providing additional information about the Company's status on the balance sheet date (events requiring correction) are reflected in the financial statements. Events that do not require correction are explained in report notes if they have a certain importance (Note 20).

#### 3- CASH, CASH EQUIVALENTS AND CENTRAL BANK

Details of cash and cash equivalents as at 31 December 2020 and 31 December 2019 are as follows:

|                                 | 31 December 2020 | <b>31 December 2019</b> |
|---------------------------------|------------------|-------------------------|
| Cash                            | 1,835            | 2,222                   |
| Banks                           | 74,075,625       | 95,278,351              |
| - Time deposit                  | 69,226,364       | 78,449,040              |
| - Demand deposit                | 4,849,261        | 16,829,311              |
| Expected credit loss provisions | (10,062)         | (12,924)                |
| Total                           | 74,067,398       | 95,267,649              |

The amount of cash and cash equivalents used in the preparation of the cash flow as at 31 December 2020 TL 73,558,066 (31 December 2019: 95,226,766 TL) and does not include income accruals for these accounts.

As at 31 December 2020, time deposits are shorter than three months, and the effective interest rate in Euros and TL is 2.50% and 17.49%, respectively as at 31 December 2020 (As at 31 December 2019, time deposits are shorter than three months, effective interest in Euros and TL rate is 2.46% and 10.49%, respectively).

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 4- FINANCIAL ASSETS AT AMORTIZED COST

|  | <b>31 December 2020</b> | <b>31 December 2019</b> |
|--|-------------------------|-------------------------|
| Finance lease receivable                     | 344,360,972             | 308,958,588             |
| Invoiced lease receivable                    | 7,470,610               | 8,789,227               |
| Gross leasing receivable                     | 351,831,582             | 317,747,815             |
| Unearned interest income                     | (38,807,706)            | (35,359,726)            |
| Leasing receivable                           | 313,023,876             | 282,388,089             |
| Non-performing receivables                   | 3,528,692               | 10,889,524              |
| Expected credit loss/specific provisions (-) | (4,729,742)             | (7,438,306)             |
| Total receivables from lease transactions    | 311,822,826             | 285,839,307             |

As at 31 December 2020 and 31 December 2019, financial lease receivables have fixed interest.

The maturity profile of the minimum finance lease receivables is as follows:

|                            | Finance Lease Receivables |                         |  |
|----------------------------|---------------------------|-------------------------|--|
|                            | Gross                     | Net                     |  |
|                            | 31 December 2020          | <b>31 December 2020</b> |  |
| 31 December 2021           | 167,154,496               | 145,629,571             |  |
| 31 December 2022           | 115,977,506               | 104,567,378             |  |
| 31 December 2023           | 48,450,862                | 44,181,672              |  |
| 31 December 2024           | 16,752,180                | 15,343,486              |  |
| 31 December 2025 and above | 3,496,538                 | 3,301,769               |  |
| Total                      | 351,831,582               | 313,023,876             |  |

|                            | Finance Lease Receivables |                         |  |
|----------------------------|---------------------------|-------------------------|--|
|                            | Gross                     | Net                     |  |
|                            | 31 December 2019          | <b>31 December 2019</b> |  |
| 31 December 2020           | 150,662,662               | 132,230,721             |  |
| 31 December 2021           | 94,538,512                | 83,347,383              |  |
| 31 December 2022           | 54,730,226                | 50,493,461              |  |
| 31 December 2023           | 14,173,957                | 12,957,519              |  |
| 31 December 2024 and above | 3,642,458                 | 3,359,005               |  |
| Total                      | 317,747,815               | 282,388,089             |  |

Net lease receivables are analyzed as follows:

|                               | 31 December 2020 | <b>31 December 2019</b> |
|-------------------------------|------------------|-------------------------|
| Not overdue and not impaired  | 305,553,266      | 273,598,862             |
| Overdue but not impaired      | 7,470,610        | 8,789,227               |
| Impaired lease receivables    | 3,528,692        | 10,889,524              |
| Total                         | 316,552,568      | 293,277,613             |
| Impairment provision          | (4,729,742)      | (7,438,306)             |
| Net finance lease receivables | 311,822,826      | 285,839,307             |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 4-FINANCIAL ASSETS AT AMORTIZED COST (CONTINUED)

As at 31 December 2020 and 31 December 2019, details of the Company's aging table including the invoiced amount and principals of the leasing receivables that are depreciated is as follows:

| 31 December 2020 | Finance lease<br>receivables | Provision for impairment | Finance lease receivables, net |
|------------------|------------------------------|--------------------------|--------------------------------|
| Stage 1          | 195,598,711                  | (1,005,707)              | 194,593,004                    |
| Stage 2          | 117,425,165                  | (1,830,499)              | 115,594,666                    |
| Stage 3          | 3,528,692                    | (1,893,536)              | 1,635,156                      |
| Total            | 316,552,568                  | (4,729,742)              | 311,822,826                    |

The aging of non-performing receivables as at 31 December 2019 as follows:

| 31 December 2019 | Finance lease<br>receivables | Provision for impairment | Finance lease receivables, net |
|------------------|------------------------------|--------------------------|--------------------------------|
| Stage 1          | 258,722,326                  | (1,357,476)              | 257,364,850                    |
| Stage 2          | 23,665,763                   | (979,361)                | 22,686,402                     |
| Stage 3          | 10,889,524                   | (5,101,469)              | 5,788,055                      |
| Total            | 293,277,613                  | (7,438,306)              | 285,839,307                    |

As at 31 December 2020 and 31 December 2019, details of the Company's aging table including the invoiced amount and principals of the overdue but not impaired finance lease receivables are follows:

|               | 31 December 2020   |                     | 31 Decen           | nber 2019           |
|---------------|--------------------|---------------------|--------------------|---------------------|
|               | Invoiced<br>Amount | Remaining principal | Invoiced<br>Amount | Remaining principal |
| 0 - 30 days   | 4,759,780          | 51,313,619          | 6,519,993          | 72,012,833          |
| 31 - 60 days  | 826,405            | 695,734             | 1,040,413          | 472,027             |
| 61 - 90 days  | 451,494            | 211,938             | 630,095            | 363,941             |
| 91 - 150 days | 1,432,931          | 3,873,628           | 598,726            | 1,544,057           |
| Total         | 7,470,610          | 56,094,919          | 8,789,227          | 74,392,858          |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 4- FINANCIAL ASSETS AT AMORTIZSSED COST (continued)

Movement of the Company's allowances for expected credit loss/specific provisions as at 31 December are as follows:

|                              | 31 December 2020                        | 31 December 2019 |
|------------------------------|---|------------------|
| Opening balance 1 January    | 7,451,230                               | 1,210,024        |
| TFRS 9 opening adjustment    | - · · · · · · · · · · · · · · · · · · · | 1,277,452        |
| Provision expenses           | 3,094,985                               | 5,936,569        |
| Collections (*)              | (5,806,411)                             | (341,187)        |
| Lease receivable written-off | <del>-</del>                            | (631,628)        |
| Closing balance 31 December  | 4,739,804                               | 7,451,230        |

<sup>(\*)</sup> The cash collection amount realized in 2020 is 3,043,088 TL.

As at 31 December 2020, the amount of collaterals received from customers, excluding tangible assets subject to financial leasing, is TL 6,044,081,972 (31 December 2019: TL 4,838,599,586). The Company does not take into account collaterals that exceed the risk amount in risk reporting. The details of the guarantees are as follows:

|                             | 31 December 2020 | <b>31 December 2019</b> |
|-----------------------------|------------------|-------------------------|
| Warranties received         | 4,440,660,044    | 3,478,169,157           |
| Promissory notes received   | 1,185,930,093    | 1,010,092,774           |
| Mortgage documents received | 361,066,148      | 291,157,725             |
| Vehicle pledge              | 50,357,274       | 54,299,958              |
| Guarantees received         | 5,190,168        | 3,884,005               |
| Customer notes              | 656,329          | 577,212                 |
| Guarantees checks received  | 25,750           | 402,750                 |
| Cash blockage               | 196,166          | 16,005                  |
| Total                       | 6,044,081,972    | 4,838,599,586           |

The sectorial breakdown of gross lease receivables as at 31 December 2020 and 31 December 2019 is as follows:

|                                      | 31 December |     | 31 December |     |
|--------------------------------------|-------------|-----|-------------|-----|
|                                      | 2020        | %   | 2019        | %   |
| Manufacturing Industry               | 226,488,704 | 64  | 189,083,830 | 60  |
| Real Estate and Rental Services      | 56,165,281  | 16  | 60,670,436  | 19  |
| Wholesale and Retail Trade           | 25,607,126  | 7   | 13,257,797  | 4   |
| Farming and Livestock                | 21,341,326  | 6   | 25,796,455  | 8   |
| Construction                         | 11,659,563  | 3   | 20,221,405  | 6   |
| Financial Mediation                  | 6,623,262   | 2   | -           | -   |
| Education Services                   | 1,554,199   | 1   | 2,987,891   | -   |
| Health and Social Services           | 1,077,118   | 1   | 1,676,449   | -   |
| Transportation and Communication     | 559,521     | -   | 1,563,362   | -   |
| Tourism                              | 240,348     | -   | 385,548     | -   |
| Extraction of Energy Producing Mines | 41,415      | -   | 1,570,221   | -   |
| Other                                | 473,719     | -   | 534,422     | -   |
| Total                                | 351,831,582 | 100 | 317,747,815 | 100 |

The lease receivable consists of the rents to be collected during the lease period. In accordance with the lease agreements with tenants, the ownership of the leased items is delivered to the tenants at the end of the lease period.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

#### **5- TANGIBLE ASSETS**

| -                         |                                       |                            |                   |             |
|---------------------------|---------------------------------------|----------------------------|-------------------|-------------|
|                           | B 1111                                | Furniture and              | Motor             | m . 1       |
| Acquisition Cost          | Building                              | Equipment                  | vehicles          | Total       |
| 1 January 2020            | 10,000,000                            | 395,283                    | 1,042,316         | 11,437,599  |
| Additions                 | - · ·                                 | 128,117                    | <u>-</u>          | 128,117     |
| Disposals                 | -                                     | (746)                      | (83,799)          | (84,545)    |
| 31 December 2020          | 10,000,000                            | 522,654                    | 958,517           | 11,481,171  |
| Accumulated amortization  |                                       |                            |                   |             |
| 1 January 2020            | _                                     | (326,701)                  | (587,699)         | (914,400)   |
| Amortization for the year | (51,900)                              | (38,975)                   | (191,704)         | (282,579)   |
| Disposals                 | · · · · · · · · · · · · · · · · · · · | 746                        | 78,024            | 78,770      |
| 31 December 2020          | (51,900)                              | (364,930)                  | (701,379)         | (1,118,209) |
| Net book value            | 9,948,100                             | 157,724                    | 257,138           | 10,362,962  |
|                           |                                       |                            |                   |             |
| Acquisition Cost          | Building                              | Furniture and<br>Equipment | Motor<br>vehicles | Total       |
| 1 January 2019            | 4,206,877                             | 379,516                    | 1,042,316         | 5,628,709   |
| Additions                 | -                                     | 15,767                     | -                 | 15,767      |
| Disposals                 | -                                     | ,<br>-                     | _                 | , <u>-</u>  |
| Revaluation (*)           | 5,793,123                             | -                          | -                 | 5,793,123   |
| 31 December 2019          | 10,000,000                            | 395,283                    | 1,042,316         | 11,437,599  |
| Accumulated amortization  |                                       |                            |                   |             |
| 1 January 2019            | (587,805)                             | (295,501)                  | (388,296)         | (1,271,602) |
| Amortization for the year | (84,138)                              | (31,200)                   | (199,403)         | (314,741)   |
| Disposals                 | -<br>-                                | -<br>-                     | -<br>-            | -<br>-      |
| Revaluation (*)           | 671,943                               | -                          | -                 | 671,943     |
| 31 December 2019          | -                                     | (326,701)                  | (587,699)         | (914,400)   |
| Net book value            | 10,000,000                            | 68,582                     | 454,617           | 10,523,199  |

<sup>(\*)</sup>As at 31 December 2019, the building for use are measured over their fair values and are subject to valuation in this context. The expertise report related with this real estates was prepared by the CMB licensed real estate appraisal company on January 14, 2020

As at 31 December 2020, the total insurance value on tangible assets is TL 5,770,991 (31 December 2019: TL 4,341,919), insurance premium amount is TL 53,890 (31 December 2019: TL 42,975).

As at 31 December 2020, there are no pledges or mortgages on other tangible assets (31 December 2019: None).

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 6- INTANGIBLE ASSETS

| Cost (Software)           | 31 December 2020 | <b>31 December 2019</b> |
|---------------------------|------------------|-------------------------|
| 1 January                 | 807,724          | 665,578                 |
| Additions                 | 63,456           | 142,146                 |
| Disposals                 | -                | -                       |
| 31 December               | 871,180          | 807,724                 |
| Accumulated amortization  |                  |                         |
| 1 January                 | (610,878)        | (531,919)               |
| Amortization for the year | (81,149)         | (78,959)                |
| Disposals                 | -                | -                       |
| 31 December               | (692,027)        | (610,878)               |
| Net book value            | 179,153          | 196,846                 |

# 7- OTHER ASSET

|  | 31 December 2020 | <b>31 December 2019</b> |
|--|------------------|-------------------------|
| Advances Given for Leasing Operations (*)        | 3,616,357        | 3,076,470               |
| Prepaid expenses                                 | 3,463,322        | 2,601,950               |
| Leased construction in progress (*)              | 951,468          | 1,302,498               |
| Other receivables related to financial lease (*) | 962,327          | 1,009,939               |
| Salary advance                                   | 193,781          | 167,022                 |
| Deposits and guarantees given                    | 8,554            | 8,084                   |
| Other  | 169,333          | 131,913                 |
| Total  | 9,365,142        | 8,297,876               |

# **8- FUNDS BORROWED**

| 31 December 2020        | Book Value          |                      |                |                              |             |                  |
|-------------------------|---------------------|----------------------|----------------|------------------------------|-------------|------------------|
|                         | Balance in original | Interest rates range | Up to 3 months | Between 3 months and 1 years | Over 1 year | Balance in<br>TL |
| Domestic Banks:         |                     | -                    |                |                              | -           |                  |
| Fixed rate borrowings:  |                     |                      |                |                              |             |                  |
| - TL                    | 4,916,286           | %9.10-%16.38         | -              | 4,916,286                    | -           | 4,916,286        |
| - EUR                   | 5,518,201           | %3.55                | 49,707,406     | -                            | -           | 49,707,406       |
| Total domestic banks bo | rrowings            |                      | 49,707,406     | 4,916,286                    | -           | 54,623,692       |
| International Banks:    |                     |                      |                |                              |             |                  |
| Floating rate           |                     |                      |                |                              |             |                  |
| borrowings:             |                     |                      |                |                              |             |                  |
| - USD                   | 1,510,597           | %2.97-%3.3           | -              | 8,799,932                    | 2,288,604   | 11,088,536       |
| - EUR                   | 20,519,728          | %1- %3.45            | 22,824,585     | 25,108,506                   | 136,906,570 | 184,839,661      |
| Total                   |                     |                      | 22,824,585     | 33,908,438                   | 139,195,174 | 195,928,197      |
| Total overseas banks bo | rrowings            |                      | 22,824,585     | 33,908,438                   | 139,195,174 | 195,928,197      |
| Total Borrowings        |                     |                      | 72,531,991     | 38,824,724                   | 139,195,174 | 250,551,889      |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 8- FUNDS BORROWED (continued)

| 31 December 2019              | Book value          |                      |                |                                    |             |                  |
|-------------------------------|---------------------|----------------------|----------------|------------------------------------|-------------|------------------|
|                               | Balance in original | Interest rates range | Up to 3 months | Between 3<br>months<br>and 1 years | Over 1 year | Balance in<br>TL |
| Domestic Banks:               | <u>-</u>            | <u>-</u>             |                | -                                  | •           |                  |
| Fixed rate borrowings:        |                     |                      |                |                                    |             |                  |
| EUR                           | 9,270,183           | %3.55-%5.65          | -              | 26,153,088                         | 35,499,194  | 61,652,282       |
| <b>Total Domestic Banks b</b> | orrowings           |                      | -              | 26,153,088                         | 35,499,194  | 61,652,282       |
| Overseas Banks:               |                     |                      |                |                                    |             |                  |
| Fixed rate borrowings:        |                     |                      |                |                                    |             |                  |
| USD                           | 1,213,667           | %5.00                | _              | 7,209,423                          | _           | 7,209,423        |
| EUR                           | 3,021,442           | %3.10                | -              | 20,094,400                         | -           | 20,094,400       |
| Total                         |                     |                      | -              | 27,303,823                         | -           | 27,303,823       |
| Overseas Banks:               |                     |                      |                |                                    |             |                  |
| Floating rate                 |                     |                      |                |                                    |             |                  |
| borrowings:                   |                     |                      |                |                                    |             |                  |
| USD                           | 1,514,375           | %4.64-%5.03          | -              | _                                  | 8,995,691   | 8,995,691        |
| EUR                           | 24,163,445          | %2 - %3.45           | 2,477,145      | 41,090,631                         | 117,133,634 | 160,701,410      |
| Total                         |                     |                      | 2,477,145      | 41,090,631                         | 126,129,325 | 169,697,101      |
|                               |                     |                      |                |                                    |             |                  |
| Total International bank      | ks borrowings       |                      | 2,477,145      | 68,394,454                         | 126,129,325 | 197,000,924      |
| Total borrowings              |                     |                      | 2,477,145      | 94,547,542                         | 161,628,519 | 258,653,206      |

As at 31 December 2020, no guarantees were given to lending institutions as collateral against loans obtained (31 December 2019: no guarantees were given to lending institutions as collateral against loans obtained).

#### 9- OTHER LIABILITIES

Based on financial lease agreements, other liabilities are mainly consists of commercial debts that emerged from fixed asset purchases made from foreign and domestic vendors.

|                       | 31 December 2020 | 31 December 2019 |
|-----------------------|------------------|------------------|
| Payables to suppliers | 6,067,173        | 5,782,536        |
| Advances received     | 3,325,238        | 3,266,522        |
| Other payables        | 21,450           | 75,027           |
| Total                 | 9,413,861        | 9,124,085        |

As at 31 December 2020 and 31 December 2019, other liabilities maturity period is less than 1 year.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

#### 10-COMMITMENTS AND POSSIBLE OBLIGATIONS

As at 31 December 2020 there are no derivative product contracts in the Company's portfolio. (31 December 2019: None).

#### Letters of guarantee given and letters of credit issued:

The company delivered letters of guarantee amounting to TL 295,033 to the courts (31 December 2019: 564,428).

As at 31 December 2020, a total of TL 49,108,062 revocable commitments consist of financial leasing commitments approved by the notary public but not activated yet (31 December 2019: TL 26,380,952). As at 31 December 2020, there are irrevocable commitments amounting to TL 4,961,551 (31 December 2019: 7,935,392).

As at 31 December 2020, there is no mortgage on the goods subject to financial leasing registered on the company (31 December 2019: None).

As at 31 December 2020, there is no filed against the Company (31 December 2019: None).

#### 11- PROVISIONS

|  | 31 December 2020 | 31 December 2019 |
|--|------------------|------------------|
| Reserve for employee severance indemnity | 1,410,220        | 1,167,612        |
| Vacation pay liability                   | 1,116,562        | 1,059,988        |
| Total                                    | 2,526,782        | 2,227,600        |

As at 31 December 2020, the Company has provided a reserve for foreign employee severance indemnity amount of TL 255,881 (31 December 2019: 433,142 TL).

Under Turkish Labor Law, the Company is required to pay employment termination benefits to each employee who has qualified. Also, employees are required to be paid their retirement pay provisions who retired by gaining right to receive reserve for employee severance indemnity.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 11- PROVISIONS (CONTINUED)

The liability has no legal funding requirement. The reserve has been calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of its employees.

Regulation requires actuarial valuation methods to be developed to estimate the enterprise's obligation for such benefits. Accordingly, the following actuarial assumptions were used in the calculation of the total liability:

|  | 31 December 2020 | 31 December 2019 |
|--|------------------|------------------|
|  |                  |                  |
| Discount Rate (%)  | 3.70%            | 3.70%            |
| Circulation rate regarding the probability of retirement (%) | 1.67%            | 1.67%            |

The principal assumption is that the maximum liability for each year service will be increased in line with inflation. Accordingly, the discount rate used represents a level apart from inflation. The maximum amount of TL 7,117.86 has been taken into consideration in calculating the provision for employment termination benefits of the Company at 31 December 2020 (31 December 2019: TL 6,379.86) employee benefits comprised of the following:

Movements in the reserve for employee severance indemnity are as follows:

|                      | 31 December 2020 | 31 December 2019 |
|----------------------|------------------|------------------|
| Opening balance      | 1,167,612        | 861,297          |
| Service cost         | 128,373          | 60,152           |
| Interest cost        | 82,936           | 116,968          |
| Paid during the year | (54,809)         | (94,006)         |
| Actuarial losses     | 86,108           | 223,201          |
| Ending balance       | 1,410,220        | 1,167,612        |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 12- SHAREHOLDERS' EQUITY

The shareholders of the Company and their ownership percentages at 31 December 2020 and 2019 are as follows

|                             | 31 December 2020  |               | 31 December       | 2019       |
|-----------------------------|-------------------|---------------|-------------------|------------|
|                             | Nominal<br>Amount | Shares<br>(%) | Nominal<br>Amount | Shares (%) |
| Arap Türk Bankası A.Ş.      | 115,976,800       | 99.98%        | 107,978,400       | 99.98%     |
| Salih Hatipoğlu             | 5,800             | 0.01%         | 5,400             | 0.01%      |
| Feyzullah Küpeli            | 5,800             | 0.01%         | 5,400             | 0.01%      |
| Aziz Aydoğduoğlu            | 5,800             | 0.01%         | 5,400             | 0.01%      |
| Erdem Özenci                | 5,800             | 0.01%         | 5,400             | 0.01%      |
| Total paid-in share capital | 116,000,000       | 100%          | 108,000,000       | %100       |

At 31 December 2020, the Company's statutory nominal value of authorized and paid-in share capital is TL 116,000,000 comprising of 116,000,000 registered shares having par value of TL 1 nominal each.

At the meeting of the General Assembly of the Company held on 26 March 2020, a capital increase decision was taken and this time, amount TL 8,000,000.00 was covered from the profit of 2019.

Capital adjustment differences define the difference between the total amounts of equity items adjusted based on inflation and the amounts before inflation adjustment.

Accumulated profits in the statutory books can be distributed except for the provision related to the legal reserves mentioned as follows.

The legal reserves consist of first and second reserves, in accordance with the Turkish Commercial Code. The first legal reserve appropriated out of the statutory profit at the rate of 5% until the total reserve reaches a maximum of 20% of the Company's paid-in capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Company's share capital. The first and second legal reserves are not available for distribution unless they exceed 50% of the share capital.

#### 13- MAIN OPERATING EXPENSES

The main operating expenses for the accounting periods ending on 31 December 2020 and 31 December 2019 are as follows:

|                            | 1 January-<br>31 December 2020 | 1 January-<br>31 December 2019 |
|----------------------------|--------------------------------|--------------------------------|
| Personnel expenses         | 11,761,089                     | 10,938,183                     |
| General operating expenses | 5,723,871                      | 5,392,766                      |
| Severance pay expense      | 173,229                        | 128,216                        |
| Other                      | 504,024                        | 479,565                        |
| Total                      | 18,162,213                     | 16,938,730                     |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 13- MAIN OPERATING EXPENSES (CONTINUED)

General operating expenses for the accounting periods ending on 31 December 2020 and 31 December 2019 are as follows:

|  | 1 January-<br>31 December 2020 | 1 January-<br>31 December 2019 |
|--|--------------------------------|--------------------------------|
| Expenses related to the financial leasing          | 2,353,759                      | 2,635,935                      |
| Audit and consultancy expenses                     | 969,887                        | 578,422                        |
| Office-related expenses                            | 415,750                        | 287,891                        |
| Tax, duties and fees                               | 396,393                        | 406,688                        |
| Insurance expenses                                 | 364,798                        | 369,622                        |
| Depreciation and amortization expenses (Note 5, 6) | 363,728                        | 393,700                        |
| Communication and transportation expenses          | 81,475                         | 71,759                         |
| Transport vehicle expenses                         | 50,135                         | 86,744                         |
| Rent expenses                                      | 30,000                         | 27,600                         |
| Other general expenses (*)                         | 697,946                        | 534,405                        |
| Total  | 5,723,871                      | 5,392,766                      |

<sup>(\*)</sup> Other expenses include, notary and translation expenses, representation, and staff training expenses, and expenses that are not legally accepted.

#### 14- OTHER OPERATING INCOME AND EXPENSE

|   | 1 January-<br>31 December 2020 | 1 January-<br>31 December 2019 |
|---|--------------------------------|--------------------------------|
| Other operating income                        | 31 December 2020               | 31 December 2019               |
| Foreign Exchange transactions profit          | 138,643,035                    | 100,509,951                    |
| Interest received from banks                  | 6,719,090                      | 10,596,471                     |
| Income from derivative financial transactions | 8,869                          | 505,445                        |
| Others (*)                                    | 6,729,547                      | 2,398,443                      |
| Total   | 152,100,541                    | 114,010,310                    |
| Other operating expense                       |                                |                                |
| Loss from foreign exchange transactions       | 137,770,777                    | 100,499,865                    |
| Loss from derivative financial transactions   | 51,078                         | 29,600                         |
| Others  | 7,694                          | 6,832                          |
| Total   | 137,829,549                    | 100,536,297                    |

<sup>(\*)</sup> Others in other operating income include special provision revenues, revenues from severance pay cancellations and revenues from sales of assets. Special provision incomes consist of the revenues obtained from the provisions included in the provision and impairment income at the end of the last year but canceled this year.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

#### 15 - TAX ASSETS AND LIABILITIES

|                                      | 31 December 2020 | 31 December 2019 |
|--------------------------------------|------------------|------------------|
| VAT to be paid                       | 1,476,541        | 54,248           |
| Corporation tax                      | 701,690          | 538,695          |
| Income tax payable                   | 657,265          | 560,025          |
| Social insurance premiums to be paid | 141,851          | 130,828          |
| Stamp tax to be paid                 | 14,424           | 13,257           |
| Total                                | 2,991,771        | 1,297,053        |

Corporate Tax Law is changed with Law No. 5520 dated 13 June 2006. Most of the articles of mentioned law have become effective as at 1 January 2006. Accordingly, corporate tax rate in Turkey is 22% for 2020 (2019: 22%). Corporation tax is payable on the total income of the Company after adjusting for certain disallowable expenses, corporate income tax exemptions (participation exemption, investment incentive allowance, etc.) and corporate income tax deductions (like research and development expenditures deduction). No further tax is payable unless the profit is distributed except withholding tax at the rate of 19.8% on the investment incentive allowance utilized within the scope of the Income Tax Law transitional Article 61.

Dividends paid to non-resident corporations, which have a place of business in Turkey, or resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%. An increase in capital via issuing bonus shares is not considered as a profit distribution and thus does not incur withholding tax.

Corporations are required to pay advance corporation tax quarterly at the rate of 22% on their corporate income. Advance tax is to be declared by the 14th day of the second month following each calendar quarter end and is payable by the 17th of the second month following each calendar quarter end. Advance tax paid by corporations is credited against the annual corporation tax liability. The balance of the advance tax paid may be refunded or used to set off against other liabilities to the government.

Tax returns are open for five years from the beginning of the year that follows the date of filing during which time the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable income for up to five years. Tax losses cannot be carried back in order to net-off accumulated gain.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 15 – TAX ASSETS AND LIABILITIES (CONTINUED)

While the corporate tax rate was at the rate of 20% since 1 January 2016, for all companies, such rate has been set as 22% for the tax bases of the years 2018, 2019, and 2020 based on the legislation of the Amendment on Certain Tax Laws and Other Laws no. 7061. Furthermore, the Council of Ministers has been authorized to reduce the rate of 22% down to 20%.

|  | <b>31 December 2020</b> | <b>31 December 2019</b> |
|--|-------------------------|-------------------------|
| Corporation tax expense                | 3,991,809               | 2,432,939               |
| Minus: Prepaid taxes                   | (3,290,119)             | (1,894,244)             |
| Current income tax liability (net)     | 701,690                 | 538,695                 |
| Tax expense                            | 31 December 2020        | 31 December 2019        |
| Current period corporate tax expense   | (3,991,809)             | (2,432,939)             |
| Deferred tax income / (expense) effect | 450,706                 | 15,843                  |
| Total                                  | (3,541,103)             | (2,417,096)             |

The reconciliation of the current year tax expense and the tax expense calculated using the Company's legal tax rate is as follows:

|   | 31 December 2020                   | <b>31 December 2019</b>             |
|---|------------------------------------|-------------------------------------|
| Pre-tax profit  | 15,745,423                         | 12,997,076                          |
| Tax expense with a 22% tax rate<br>Disallowable expenses<br>Other (additions) / discounts | (3,463,993)<br>(151,743)<br>74,633 | (2,859,357)<br>(194,487)<br>636,748 |
| Current year tax expense  | (3,541,103)                        | (2,417,096)                         |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 15 – TAX ASSETS AND LIABILITIES (CONTINUED)

## **Deferred Taxes**

The company, an asset or liability's book value and for taxable temporary differences arising between the tax basis is determined in accordance with tax legislation "Income Related to Tax Turkey Accounting Standards" ("TAS 12") to calculate deferred taxes in accordance with the provisions and accounts. In the deferred tax calculation, the enacted tax rates that are valid as at the balance sheet date are used in accordance with the tax legislation in force.

Calculated deferred tax assets and deferred tax liabilities are shown as offset in the financial statements.

The accumulated temporary differences subject to deferred tax and the effects of deferred tax assets and liabilities are summarized below using the applicable tax rates:

|   | Total temporary differences |                     | Deferred tax<br>(liabiliti |                  |
|---|-----------------------------|---------------------|----------------------------|------------------|
|   | 31 December 2020            | 31 December<br>2019 | 31 December 2020           | 31 December 2019 |
| Expected credit loss (stage 1- stage 2)           | 4,046,229                   | 3,559,786           | 890,170                    | 783,153          |
| Provision for unused vacation                     | 1,116,562                   | 1,059,988           | 245,644                    | 233,197          |
| Provision for severance pay                       | 1,666,101                   | 1,600,754           | 366,542                    | 352,166          |
| Other   | 1,569,277                   | 1,543,450           | 345,241                    | 339,560          |
| Deferred tax assets                               | 8,398,168                   | 7,763,978           | 1,847,597                  | 1,708,076        |
| Base difference of tangible and intangible assets | 4,527,286                   | 4,435,559           | (996,003)                  | (975,823)        |
| Leasing interest income accrual                   | 2,328,332                   | 3,920,645           | (512,233)                  | (862,542)        |
| Deferred tax liabilities                          | 6,855,618                   | 8,356,204           | (1,508,236)                | (1,838,365)      |
| Deferred tax assets, (net)                        | 1,542,550                   | (592,226)           | 339,361                    | (130,289)        |

The deferred tax asset movement table is as follows:

|  | 31 December | 31 December |  |
|--|-------------|-------------|--|
|  | 2020        | 2019        |  |
| 1 January  | (130,289)   | 350,305     |  |
| TFRS 9 transition effect   | -           | 281,040     |  |
| Accounted from profit or loss statement deferred tax income effect | 450,706     | 15,843      |  |
| Deferred tax effect recognized under equity                        | 18,944      | (777,477)   |  |
| 31 December  | 339,361     | (130,289)   |  |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 16- EARNINGS PER SHARE

|  | 31 December 2020         | <b>31 December 2019</b>  |
|--|--------------------------|--------------------------|
| Number of shares at the beginning of the period<br>Number of shares added during the period <sup>(*)</sup> | 108,000,000<br>8,000,000 | 95,500,000<br>12,500,000 |
| Number of shares at the end of the period  | 116,000,000              | 108,000,000              |
| Current period net profit (TL)   | 12,204,320               | 10,579,980               |
| Profit per share   | 0.1052                   | 0.0980                   |

<sup>(\*)</sup> In the current period, shares issued with an increase in capital from internal sources were also taken into consideration in the previous period.

## 17- RELATED PARTY TRANSACTIONS

## **Balance Sheet Items:**

|  | 31 December 2020 | <b>31 December 2019</b> |
|--|------------------|-------------------------|
| Banks:   |                  |                         |
| Türkiye İş Bankası AŞ                              | 1,556,793        | 5,394,315               |
| TC Ziraat Bankası AŞ                               | 273,678          | 2,621,890               |
| Arap Türk Bankası AŞ                               | 197,561          | 245,177                 |
| Total  | 2,028,032        | 8,261,382               |
| Finance Lease:                                     |                  |                         |
| Arap Türk Bankası AŞ                               | 6,623,262        |                         |
| Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği AŞ | 1,076,793        | 1,660,053               |
| Total  | 7,700,055        | 1,660,053               |
| Borrowings:  |                  |                         |
| Libyan Foreign Bank                                | 90,079,000       | 66,506,000              |
| Aresbank   | 82,245,881       | 59,442,166              |
| Banque BIA-Paris                                   | 22,873,085       | 16,319,001              |
| Türkiye İş Bankası A.Ş.                            | 4,000,000        | 25,937,340              |
| TC Ziraat Bankası AŞ                               | 723,000          | -                       |
| Alubaf Bahreyn                                     | -                | 27,080,040              |
| Alubaf Tunus                                       | -                | 26,602,400              |
| Total  | 199,920,966      | 221,886,947             |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

## 17- RELATED PARTY TRANSACTIONS (continued)

#### Profit/Loss

|  | 31 December 2020 | <b>31 December 2019</b> |
|--|------------------|-------------------------|
| Interest expense:  |                  |                         |
| Aresbank   | 2,159,257        | 1,857,228               |
| Alubaf Bahreyn   | 1,174,890        | 935,867                 |
| Libyan Foreign Bank  | 898,758          | 1,291,965               |
| Banque BIA-Paris   | 701,548          | 377,047                 |
| Türkiye İş Bankası AŞ                                      | 686,021          | 1,547,497               |
| Arab Bank for Investment & Foreign Trade                   | -                | 957,667                 |
| Alubaf Tunus   | 374,903          | 668,427                 |
| TC Ziraat Bankası AŞ                                       | -                | 97,151                  |
| Total  | 5,995,377        | 7,732,849               |
| Interest income from finance lease<br>Arap Türk Bankası AŞ | 246,377          |                         |
| Bayek Tedavi Sağlık Hizmetleri ve İşletmeciliği AŞ         | 201,426          | 468,216                 |
| Total  | 447,803          | 468,216                 |
| Interest income from banks                                 |                  |                         |
| Türkiye İş Bankası AŞ                                      | (146,942)        | 4,585                   |
| TC Ziraat Bankası AŞ                                       | -                | 169                     |
| Total  | (146,942)        | 4,754                   |

For the year ended 31 December 2020, the Company paid to executive members and key management personnel amounting to TL 4,294,699 (31 December 2019: TL 5,327,499) as fringe benefit.

## 18- NATURE AND LEVEL OF RISKS FROM FINANCIAL INSTRUMENTS

## Financial instruments and financial risk management

#### a. Credit risk

The risk of a financial loss to the Company due to the failure of one of the parties to fulfill its contractual obligation is defined as credit risk. The company is exposed to credit risk due to leasing transactions. Credit risk is kept under control by allocating certain limits to the parties generating credit risk and following the collections expected from customers. Credit risk is concentrated mainly in the activities that take place in Turkey. Credit risk is distributed by serving many customers from different sectors.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 18- NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (continued)

## Financial instruments and financial risk management (continued)

## a. Credit risk (continued)

Maximum exposure to credit risk table:

|    |  | 31 December 2020 |           |                  | <b>31 December 2019</b> |           |             |  |
|----|--|------------------|-----------|------------------|-------------------------|-----------|-------------|--|
|    |  | Financial        |           |                  | Financial               |           |             |  |
|    |  | Leasing          | Other     | Deposits at      | Leasing                 | Other     | Deposits at |  |
|    |  | Receivables      | Assets    | Banks            | Receivables             | Assets    | Banks       |  |
|    | Maximum credit risk exposed as at balance sheet date     |                  |           |                  |                         |           |             |  |
|    | (A+B+C+D+E)  | 370,753,951      | 9,365,142 | 74,075,625       | 380,249,144             | 8,297,876 | 95,278,351  |  |
|    | - The part of the maximum risk secured by collateral     | 369,118,795      | 8,993,474 | -                | 374,461,089             | 7,989,140 |             |  |
|    | Carrying value of financial assets that are not past due |                  |           |                  |                         |           |             |  |
| A. | nor impaired   | 305,553,266      | 9,365,142 | 74,075,625       | 273,598,862             | 8,297,876 | 95,278,351  |  |
|    | - The part under guarantee with collateral               | 305,553,266      | 8,993,474 | , , , , <u>-</u> | 273,598,862             | 7,989,140 |             |  |
|    | Net book value of financial assets whose terms are       |                  |           |                  |                         |           |             |  |
| В. | reassessed, if not accepted as past due nor impaired     | -                | -         | -                | -                       | -         | _           |  |
| C. | Financial assets that are past due but not impaired      | 63,565,529       | -         | -                | 100,862,227             | _         | -           |  |
|    | - The part under guarantee with collateral               | 63,565,529       | -         | -                | 100,862,227             | -         | -           |  |
| D. | Net book value of impaired assets                        | 1,635,156        | -         | -                | 5,788,055               | -         | -           |  |
|    | - Past due (gross carrying value)                        | 3,528,692        | -         | -                | 10,889,524              | -         | -           |  |
|    | - Impairment (-)   | (1,893,536)      | -         | -                | (5,101,469)             | -         | -           |  |
|    | - The part of net value under guarantee with collateral  | -                | -         | -                | -                       | -         | -           |  |
|    | - Not past due (gross carrying value)                    | -                | -         | -                | -                       | -         | -           |  |
|    | - Impairment (-)   | -                | -         | -                | -                       | -         | -           |  |
|    | - The part of net value under guarantee with collateral  | -                | -         | -                | -                       | -         | -           |  |
| Ε. | Off balance sheet items that include credit risk         | -                | -         | -                | -                       | -         | -           |  |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 18- NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (Continued)

#### Financial instruments and financial risk management (continued)

#### b. Market Risk

Market risk is the risk that the Company's capital and earnings and the ability of the Company to achieve its goals will be negatively affected by fluctuations in interest rates, inflation rates in foreign currency rates, and prices in the market. The Company follows market risk under the titles of liquidity risk, currency risk and interest rate risk.

## b1. Liquidity Risk

Liquidity risk is the possibility of the Company is not meeting its net financing needs. Liquidity risk arises from problems in the sector or decreases in credit ratings leading to the decline of some fund resources in a short time. As a precaution against liquidity risk, management diversifies its financing resources and manages its assets with liquidity priority.

The following table provides an analysis for the Company's financial assets and liabilities according to the relevant maturity grouping based on the period remaining on the balance sheet date and the maturity dates included in the contracts. Interests to be collected and paid on the Company's assets and liabilities are included in the table below.

|                                 | Non-      |             |              |             |             |
|---------------------------------|-----------|-------------|--------------|-------------|-------------|
| 31 December 2020                | maturity  | 1-3 month   | 3 – 12 month | Over 1 year | Total       |
|                                 |           |             |              |             |             |
| Funds borrowed                  | -         | 72,531,991  | 38,824,724   | 139,195,174 | 250,551,889 |
| Other liabilities               | -         | -           | 9,413,861    | -           | 9,413,861   |
| Provisions                      | 2,782,663 | -           | -            | -           | 2,782,663   |
| Current tax debt                | -         | 2,991,771   | -            | -           | 2,991,771   |
| <b>Total liabilities</b>        | 2,782,663 | 75,523,762  | 48,238,585   | 139,195,174 | 265,740,184 |
|                                 |           |             |              |             |             |
| Cash and cash equivalents and   |           |             |              |             |             |
| the Central Bank                | 4,851,096 | 69,216,302  | -            | -           | 74,067,398  |
| Financial leasing receivables   | -         | 43,251,118  | 101,177,403  | 167,394,305 | 311,822,826 |
| Investments in scope of leasing | -         | 951,468     | -            | -           | 951,468     |
| Other receivables               | -         | -           | 962,327      | -           | 962,327     |
| Advances given for leasing      |           |             |              |             |             |
| transactions                    | -         | 3,616,357   | -            | -           | 3,616,357   |
| Other assets                    | 3,834,990 | -           | -            | -           | 3,834,990   |
| Assets used to manage           |           |             |              |             |             |
| liquidity risk                  | 8,686,086 | 117,035,245 | 102,139,730  | 167,394,305 | 395,255,366 |
|                                 |           |             |              |             |             |
| Net liquidity surplus/(deficit) | 5,903,423 | 41,511,483  | 53,901,145   | 28,199,131  | 129,515,182 |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 18- NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (CONTINUED)

# b1. Liquidity Risk (continued)

|   | Non-       |             |              |             |             |
|---|------------|-------------|--------------|-------------|-------------|
| 31 December 2019                        | maturity   | 1 -3 month  | 3 – 12 month | Over 1 year | Total       |
|   |            |             |              |             |             |
| Funds borrowed                          | -          | 2,477,145   | 94,547,541   | 161,628,520 | 258,653,206 |
| Other payables                          | -          | -           | 9,124,085    | -           | 9,124,085   |
| Provisions                              | 2,660,742  | -           | -            | -           | 2,660,742   |
| Current tax debt                        | -          | 1,297,053   | -            | -           | 1,297,053   |
| Total liabilities                       | 2,660,742  | 3,774,198   | 103,671,626  | 161,628,520 | 271,735,086 |
| Cash and cash equivalents and the       | 16,831,533 | 78,436,116  | -            | _           | 95,267,649  |
| Central Bank                            |            | 41 050 744  | 01 705 522   | 152 201 021 | 205 020 207 |
| Financial leasing receivables           | -          | 41,852,744  | 91,705,532   | 152,281,031 | 285,839,307 |
| Investments under leasing               | -          | 1,302,498   | <del>.</del> | -           | 1,302,498   |
| Other receivables                       | -          | -           | 1,009,939    | -           | 1,009,939   |
| Advances given for leasing transactions | -          | 3,076,470   | -            | -           | 3,076,470   |
| Other assets                            | 2,908,969  | -           | -            | -           | 2,908,969   |
| Assets used to manage liquidity risk    | 19,740,502 | 124,667,828 | 92,715,471   | 152,281,031 | 389,404,832 |
|   |            |             |              |             |             |
| Net liquidity surplus/(deficit)         | 17,079,760 | 120,893,630 | -10,956,156  | -9,347,489  | 117,669,745 |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 18- NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (CONTINUED)

## b1. Liquidity Risk (continued)

As at 31 December 2020 and 31 December 2019, the undiscounted representation of the contractual maturity values of financial liabilities is as follows:

|                   |             |                |             | Non-      |             |
|-------------------|-------------|----------------|-------------|-----------|-------------|
| 31 December 2020  | 1 -3 months | 3 - 12 month   | Over 1 year | maturity  | Total       |
| Credits borrowed  | 72,539,418  | 46,060,015     | 142,822,039 | _         | 261,421,472 |
| Other payables    | -           | 9,413,861      | -           | _         | 9,413,861   |
| Provisions        | -           | , , , <u>-</u> | =           | 2,782,663 | 2,782,663   |
| Current tax debt  | 2,991,771   | -              | -           | -         | 2,991,771   |
| Total liabilities | 75,531,189  | 55,473,876     | 142,822,039 | 2,782,663 | 276,609,767 |
|                   |             |                |             |           |             |
|                   |             |                |             | Non-      |             |
| 31 December 2019  | 1 -3 months | 3 - 12 month   | Over 1 year | maturity  | Total       |
| Credits borrowed  | 2,517,340   | 97,381,561     | 172,541,573 | -         | 272,440,474 |
| Other payables    | -           | 9,124,085      |             |           | 9,124,085   |
| Provisions        |             | -              | -           | 2,660,742 | 2,660,742   |
| Current tax debt  | 1,297,053   | -              | -           | · · ·     | 1,297,053   |
| Total liabilities | 3,814,393   | 106,505,646    | 172,541,573 | 2,660,742 | 285,522,354 |

## b2. Currency Risk

Foreign currency assets and liabilities create foreign currency risk. The company carries a certain amount of foreign exchange position arising from the transactions carried out by its operations. The foreign exchange position is monitored daily by Planning Control and reported monthly on the basis of maturity and currency types. The Company conducts forward foreign exchange transactions in order to balance its foreign exchange assets and liabilities.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 18- NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (Continued)

## b2. Currency Risk (continued)

As at 31 December 2020 and 31 December 2019, the Company's foreign currency assets and liabilities may be analyzed as follows (TL equivalents):

| 31 December 2020  | USD                                 | Euro                                    | Others           | Total                                   |
|---|-------------------------------------|---|------------------|---|
| Cash and cash equivalents and the Central                       | 605.254                             | 22 210 010                              |                  | 24,007,192                              |
| Bank  | 687,374                             | 23,319,818                              | =                |   |
| Financial leasing receivables                                   | 11,683,935                          | 231,689,717                             | -                | 243,373,652                             |
| Unearned income (-)   | (707,806)                           | (16,626,189)                            | =                | (17,333,995)                            |
| Non-performing loans  | -                                   | 3,101,501                               | -                | 3,101,501                               |
| Expected Loss Provisions (-)                                    | (136,048)                           | (3,774,838)                             | -                | (3,910,886)                             |
| Investments in scope of leasing                                 | 171,289                             | 1,480                                   | -                | 172,769                                 |
| Advances given for leasing transactions                         | 1,009,319                           | 2,509,781                               | -                | 3,519,100                               |
| Other assets  | 672,671                             | 2,525,928                               | -                | 3,198,599                               |
| Total assets  | 13,380,734                          | 242,747,198                             | -                | 256,127,932                             |
| Credit borrowings   | 11,088,536                          | 234,547,067                             | _                | 245,635,603                             |
| Other liabilities   | 728,860                             | 6,331,321                               | -                | 7,060,181                               |
| Total liabilities   | 11,817,396                          | 240,878,388                             | -                | 252,695,784                             |
| N7 ( 6 )  | 1,563,338                           | 1,868,810                               |                  | 3,432,148                               |
| Net foreign currency position                                   | 1,303,336                           | 1,000,010                               | -                | 3,432,140                               |
| 31 December 2019  | USD                                 | Euro                                    | Others           | Total                                   |
| Cash and cash equivalents and the Central Bank                  | 3,896,199                           | 15,262,546                              | -                | 19,158,745                              |
| Financial leasing receivables                                   | 9,867,166                           | 243,636,430                             | _                | 253,503,596                             |
| Unearned income (-)   | (750,604)                           | (20,383,588)                            | -                | (21,134,192)                            |
| Non-performing loans  | 3,507,941                           | 6,656,146                               | _                | 10,164,087                              |
| Expected Loss Provisions (-)                                    | (1,911,434)                         | (4,954,076)                             | -                | (6,865,510)                             |
| Investments under leasing                                       | 558,135                             | 144,603                                 | -                | 702,738                                 |
| Advances given for leasing transactions                         | 640,680                             | 2,432,790                               | _                | 3,073,470                               |
|   |                                     |   |                  |   |
| Other assets  | 361,560                             | 2,617,253                               | -                | 2,978,813                               |
|   | 361,560<br><b>16,169,643</b>        | 2,617,253<br><b>245,412,104</b>         | -                | 2,978,813<br><b>261,581,747</b>         |
| Other assets  Total assets                                      | 16,169,643                          | 245,412,104                             | -                | 261,581,747                             |
| Other assets  Total assets  Credit borrowings                   | <b>16,169,643</b><br>16,205,114     | <b>245,412,104</b><br>242,448,092       | -<br>-           | <b>261,581,747</b><br>258,653,206       |
| Other assets  Total assets  Credit borrowings Other liabilities | 16,169,643<br>16,205,114<br>621,633 | 245,412,104<br>242,448,092<br>7,242,046 | -<br>-           | 261,581,747<br>258,653,206<br>7,863,679 |
| Other assets  Total assets  Credit borrowings                   | <b>16,169,643</b><br>16,205,114     | <b>245,412,104</b><br>242,448,092       | -<br>-<br>-<br>- | <b>261,581,747</b><br>258,653,206       |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 18- NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (Continued)

## b2. Currency Risk (continued)

Currency risk sensitivity analysis

The table below shows the Company's sensitivity to 10% change in US Dollars and Euros. During this analysis, it is assumed that all variables, especially interest rates, will remain constant.

| 31 December 2020   | Profit / Loss Appreciation of foreign currency | Depreciation of foreign currency | Equity Appreciation of foreign currency | Depreciation of foreign currency |
|--|--|----------------------------------|---|----------------------------------|
| In case the US Dollar changes 10% against TL                             |  |                                  | <u> </u>                                |                                  |
| 1 – Net asset / liability of USD 2- The amount hedged for USD risk (-)   | 156,334  | (156,334)                        | 156,334                                 | (156,334)                        |
| 3- Net effect of USD (1 +2)  | 156,334  | (156,334)                        | 156,334                                 | (156,334)                        |
| In case the Euro changes 10% against TL                                  |  |                                  |   |                                  |
| 4 – Net asset / liability of Euro 5- The amount hedged for Euro risk (-) | 186,881  | (186,881)                        | 186,881                                 | (186,881)                        |
| 6- Net effect of Euro (4+5)  | 186,881  | (186,881)                        | 186,881                                 | (186,881)                        |
| TOTAL (3+6)  | 343,215  | (343,215)                        | 343,215                                 | (343,215)                        |

<sup>(\*)</sup> Equity effect includes the effect of income statement.

| 31 December 2019  | Profit / Loss Appreciation of foreign currency | Depreciation of foreign currency | Equity Appreciation of foreign currency | Depreciation of foreign currency |
|---|--|----------------------------------|---|----------------------------------|
| In case the US Dollar changes 10% against TL<br>1 – Net asset / liability of USD<br>2- The amount hedged for USD risk (-) | (65,710)                                       | 65,710<br>-                      | (65,710)                                | 65,710<br>-                      |
| 3- Net effect of USD (1 +2)   | (65,710)                                       | 65,710                           | (65,710)                                | 65,710                           |
| In case the Euro changes 10% against TL<br>4 – Net asset / liability of Euro<br>5- The amount hedged for Euro risk (-)    | (427,803)                                      | 427,803                          | (427,803)                               | 427,803                          |
| 6- Net effect of Euro (4+5)   | (427,803)                                      | 427,803                          | (427,803)                               | 427,803                          |
| TOTAL (3+6)   | (493,513)                                      | 493,513                          | (493,513)                               | 493,513                          |

<sup>(\*)</sup>Equity effect includes the effect of income statement.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 18-NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (CONTINUED)

#### b3. Interest Rate Risk

The Company's operations are subject to the risk of interest rate fluctuations to the extent that interestearning assets and interest-bearing liabilities mature or reprise at different times or in differing amounts. In the case of floating rate assets and liabilities the Company is also exposed to basis risk, which is the difference in reprising characteristics of the various floating rate indices. Risk management activities are aimed at optimizing net interest income, given market interest rate levels consistent with the Company's business strategies.

According to the analysis calculated by the Company as at 31 December 2020, an increase / (decrease) of 0.5% in foreign currency interest rates, an increase / (decrease) of TL 979,641 in the net present value of variable interest financial liabilities, assuming that all other variables remain constant (31 December 2019: TL 848,486).

|   | 31 December 2020 | 31 December 2019 |
|---|------------------|------------------|
| Financial assets and liabilities with fixed interest    |                  |                  |
| Time deposit  | 69,226,364       | 78,449,040       |
| Financial leasing receivables, net                      | 313,023,876      | 282,388,089      |
| Borrowings  | 54,623,692       | 88,956,105       |
| Financial assets and liabilities with variable interest |                  |                  |
| Borrowings  | 195,928,197      | 169,697,101      |

As at 31 December 2020 and 31 December 2019, the interest rate maturity analysis of the monetary items based on repricing date is as follows:

|   |               | 3-12        |             | Interest   |             |
|---|---------------|-------------|-------------|------------|-------------|
| 31 December 2020                        | 0-3 months    | months      | 1-5 years   | free       | Total       |
|   | 69,226,364    |             |             | 4,841,034  |             |
| Cash, cash equivalents and the Central  |               |             |             |            | 74.077.200  |
| Bank                                    |               | -           | -           |            | 74,067,398  |
| Receivables from leasing                |               |             |             |            |             |
| transactions(net)                       | 43,251,118    | 101,177,403 | 167,394,305 | -          | 311,822,826 |
| Investments under leasing               | -             | -           | -           | 951,468    | 951,468     |
| Advances given for leasing transactions | -             | -           | -           | 962,327    | 962,327     |
| Other receivables related to leasing    |               |             |             |            |             |
| transactions                            | _             | -           | _           | 3,616,357  | 3,616,357   |
| Property, plant and equipment, net      | _             | -           | _           | 10,362,962 | 10,362,962  |
| Intangible assets, net                  | _             | _           | _           | 179,153    | 179,153     |
| Deferred tax assets                     | _             | _           | _           | 339,360    | 339,360     |
| Other assets                            | -             | -           | -           | 3,834,991  | 3,834,991   |
| Total assets                            | 112,467,420   | 101,177,403 | 167,394,305 | 25,097,714 | 406,136,842 |
| Loans borrowed                          | 225,705,831   | 24,846,058  | _           | _          | 250,551,889 |
| Other obligations                       |               | _           | _           | 9,413,861  | 9,413,861   |
| Provisions                              | _             | _           | _           | 2,782,663  | 2,782,663   |
| Current tax debt                        | _             | _           | _           | 2,991,771  | 2,991,771   |
| Deferred tax liability                  |               |             |             | _,,,,,,,   | _,,,,,,,,   |
| Deterred and maching                    | -             | -           | -           | -          | -           |
| Total liabilities                       | 225,705,831   | 24,846,058  | -           | 15,188,295 | 265,740,184 |
| Net reprising position                  | (113,238,411) | 76,331,345  | 167,394,305 | 9,909,419  | 140,396,658 |

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 18- NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (Continued)

## b3. Interest rate risk (continued)

|                                      |              |             |             | Interest   |             |
|--------------------------------------|--------------|-------------|-------------|------------|-------------|
| 31 December 2019                     | 0-3 months   | 3-12 months | 1-5 years   | free       | Total       |
| Cash, cash equivalents and the       |              |             |             |            |             |
| Central Bank                         | 78,449,040   | _           | _           | 16,818,609 | 95,267,649  |
| Receivables from leasing             | 41,852,745   |             |             | 10,010,000 | 285,839,307 |
| transactions(net)                    | .1,002,7.10  | 91,705,532  | 152,281,030 | _          | 200,000,000 |
| Investments under leasing            | _            | -           | -           | 1,302,498  | 1,302,498   |
| Other receivables related to leasing |              |             |             | -,, -, -   | -,,         |
| transactions                         | _            | _           | _           | 1,009,939  | 1,009,939   |
| Advances given for leasing           |              |             |             | , ,        | , ,         |
| transactions                         | -            | -           | _           | 3,076,470  | 3,076,470   |
| Property, plant and equipment, net   | -            | -           | _           | 10,523,199 | 10,523,199  |
| Intangible assets, net               | -            | -           | _           | 196,846    | 196,846     |
| Deferred tax assets                  | -            | -           | _           | ´ -        |             |
| Other assets                         | -            | -           | -           | 2,908,969  | 2,908,969   |
| Total assets                         | 120,301,785  | 91,705,532  | 152,281,030 | 35,836,530 | 400,124,877 |
| Loans received                       | 132,065,496  | 91,088,516  | 35,499,194  | _          | 258,653,206 |
| Other obligations                    | -            | -           | -           | 9,124,085  | 9,124,085   |
| Provisions                           | -            | -           | _           | 2,660,742  | 2,660,742   |
| Current tax debt                     | -            | -           | -           | 1,297,053  | 1,297,053   |
| Deferred tax liabilities             | -            | -           | -           | 130,289    | 130,289     |
| Total liabilities                    | 132,065,496  | 91,088,516  | 35,499,194  | 13,212,169 | 271,865,375 |
| Net reprising position               | (11,763,711) | 617,016     | 116,781,836 | 22,624,361 | 128,259,502 |

## Fair Value of Financial Instruments

Fair value is the price that would be received to sell an asset or paid except compulsory sales and Nonperforming loans to transfer a liability in an orderly transaction between market participants at the measurement date.

The estimated fair values of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, judgment is necessarily required to interpret market data to estimate the fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange.

The fair values of certain financial assets and liabilities excluding finance lease receivables and borrowings are considered to approximate their respective carrying values due to their short-term nature.

Fair value of financial assets is measured according to the assumptions based on quoted bid prices of similar assets, or amounts derived from cash flow models.

(Amounts expressed Turkish lira ("TL") unless otherwise indicated.)

# 18 - NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (Continued)

### Fair value of financial instruments (continued)

The table below indicates the fair value of the financial assets which are stated at amortized cost in the statement of financial position:

|                           | Carrying Amount     |                     | Fair Value          |                     |       |
|---------------------------|---------------------|---------------------|---------------------|---------------------|-------|
|                           | 31 December<br>2020 | 31 December<br>2019 | 31 December<br>2020 | 31 December<br>2019 | Level |
| Finance lease receivables | 311,822,826         | 285,826,383         | 305,911,572         | 287,357,088         | 3     |
| Borrowings                | 250,551,889         | 258,653,206         | 240,610,121         | 246,664,447         | 3     |

Fair values of financial assets and liabilities that are carried with their fair values on the balance sheet are determined as follows:

- First Level: Financial assets and liabilities are valued at the quoted prices (unadjusted) in an active market for identical assets and liabilities.
- Second Level: Financial assets and liabilities are valued with the inputs used to determine a directly or
  indirectly observable price other than the quoted market price of the relevant asset or liability mentioned in
  Level 1.
- Third Level: Financial assets and liabilities are valued with inputs that cannot be based on data observable in the market and used to determine the fair value of the asset or liability.

As at 31 December 2020 and 2019, the Company does not have any financial assets and liabilities that are reflected in the financial statements at fair value.

#### c. Capital Management

In Accordance with Article 12 of the "Regulation on Establishment and Operating Principles of Financial Leasing, Factoring and Financing Companies" published in the Official Gazette dated April 24, 2013, the Company is required to keep min 3% standards ratio calculated by dividing equity to total assets. The rate of Company is thirty five percent according to calculation made as at 31 December 2020.

#### 19- OTHER MATTERS

None (31 December 2019: None).

#### **20- SUBSEQUENT EVENTS**

None (31 December 2019: None).